

Introducing: Galileo Groups

Galileo Groups, built in partnership with airlines, is an automated solution specifically designed to reduce manual handling and processing of group inventory (block bookings), for both allocations and ad hoc groups.

Galileo Groups enables airlines to give selected agents a subsection of allocation that the agents manage themselves. This provides greater autonomy and efficiency for airlines in controlling their groups business with less manual intervention, freeing up valuable resource time and eliminating unnecessary administration costs.

Why use Galileo Groups?

Managing group bookings can be a cumbersome and costly exercise for many airlines because of the amount of manual processing involved and the lack of control over your own allocation.

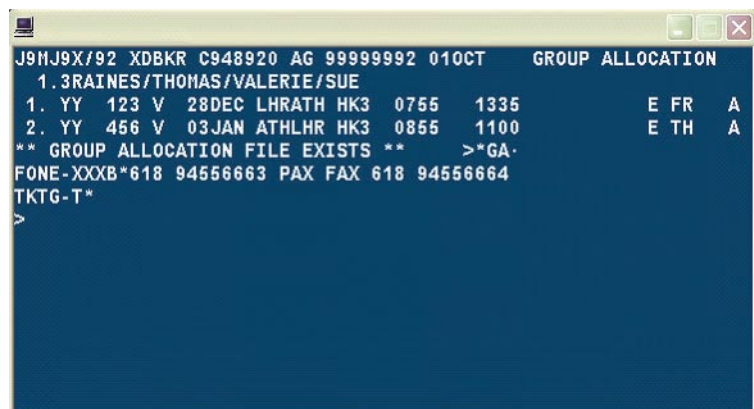
Galileo Groups is an automated solution for handling group bookings which allows you to create, maintain and control a set of inventory that is made available to selected travel agencies.

Galileo Groups is extremely flexible enabling you to customise the product to match your specific needs. For example, you can set rules for the operational behaviour associated with each piece of inventory including specifying the following:

- automatic time limits for the cancellation or reduction of space held
- the amount by which the space is reduced
- which agencies can gain access to modify and sell the inventory
- commencement and expiry date for sale.

This allows you to closely monitor and manage any unsold space as well as providing enhanced security.

Through joint partnership and cooperation, Galileo is able to provide airlines with all the necessary support during the entire planning and implementation process, and because Galileo Groups is built on AIRIMP standards, deployment is simple and straightforward meaning a quick time to market and minimal disturbance to your day-to-day activities.



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J9HJ9X/92 XDBKR C948920 AG 99999992 01OCT      GROUP ALLOCATION
1. 3RAINES/THOMAS/VALERIE/SUE
1. YY 123 V 28DEC LHRATH HK3 0755 1335      E FR A
2. YY 456 V 03JAN ATHLHR HK3 0855 1100      E TH A
** GROUP ALLOCATION FILE EXISTS **      >*GA
FONE-XXXB*618 94556663 PAX FAX 618 94556664
TKTG-T*
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Display of Galileo Groups Booking

Galileo Groups at a glance.

- Enables the entire group booking process with travel agencies to be handled automatically, once the initial contract has been negotiated, and can be used for both one-off or recurring group bookings
- Eliminates the need for multiple phone calls and reduces manual intervention in the process, removing unnecessary administration costs. Furthermore, as much of the work is done by the agents there is less effort required for your airline's group desk
- Provides greater autonomy and improved inventory control as you can specify what the agency is allowed to do through group allocation rules, such as: Start Date / Expiry Date, Reduction Date and Reduction Percentage
- Easy to implement, Galileo Groups is based on AIRIMP standard Block Space Teletype (TTY), as per Chapter 3.15, (31st Edition) ensuring quick time to market
- Individual passenger Booking Files/ PNRs created from each Group Allocation File (GAF) in the Galileo and Apollo systems are reported via Teletype to your system, giving you a complete and up-to-date picture of all activity relating to a specific group booking. The GAF can be set up by yourself in the Galileo and Apollo systems directly or by selected travel agencies with your authorisation
- Improved inventory management with integrated displays allowing you to make decisions based on entire Origin & Destination information of individual passengers in the group PNR (where O&D functionality is supported by your airline with Galileo or Apollo)



Technical Requirements

To participate in Galileo Groups airlines need to conform to IATA messaging format AIRIMP3.15 (31st Edition)

To find out more about Galileo Groups or any of the other Galileo airline solutions that can help support your business, please contact your Galileo Business Manager.



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