

One-Stop Shopping for Hotel Properties Worldwide

Galileo RoomMaster™



GIVE TRAVELLERS EXACTLY WHAT THEY WANT FROM ONE ABUNDANT SOURCE

- > Gain real-time access to hotels worldwide from 280 chains, offering millions of rates
- > Earn up to 10 percent commission on each booking and build a new revenue stream
- > Get instant confirmations on bookings, modifications and cancellations 24 hours a day, 365 days a year – directly from the hotel supplier's reservations system
- > Save time and improve efficiency through streamlined shopping and booking processes, advanced hotel connectivity and the most accurate booking data
- > Eliminate availability and pricing discrepancies between shopping and sell screens through real-time Inside Shopper connectivity
- > Access detailed property descriptions to identify the right hotels for your customers
- > Become more productive with automatic integration of hotel, air and car rental segments in the same booking file
- > Book Best Available Rate (BAR) offerings with confidence, knowing travellers won't find lower rates with the same booking conditions anywhere else
- > Benefit from the synchronisation of each booking stored in the hotel's system and in your PNR, with segment details printed on every itinerary

Where do you find the best accommodations at the lowest price?

In today's competitive travel market, there are many sources for finding appealing and attractively priced hotels – from travel Web sites to supplier-direct channels and more. Even though the content and options you need are out there, somewhere, productivity and efficiency levels can suffer when you have to access and shop different sources. You may miss the convenience of having an integrated booking file and a combined traveller itinerary, too. And there may also be times when your customers find desired properties on their own or at a lower price, and book their hotel segments elsewhere.

As a Galileo-connected travel buyer, you can eliminate these challenges and keep customers satisfied with all of the hotel buying clout and tools you need – in one place.



Expansive hotel content through the most advanced shopping tools

Galileo RoomMaster is one of the most powerful look-and-book tools in use by travel professionals today for shopping and booking hotels. Tens of thousands of properties representing hundreds of chains worldwide are available through the system, and through our hotel partnerships, Travelport continually fortifies your shopping prowess with new and enhanced capabilities. Galileo RoomMaster is part of the Galileo Desktop™, easily accessed through both the Galileo Focalpoint™ and Galileo Viewpoint™ workstation products.

Your inside connection to real-time rates and availability

To improve your efficiency and sales, Galileo RoomMaster's InsideShopper™ gives you up-to-the-minute rates, availability and rate ranges directly from a supplier's internal reservations system – on your initial hotel availability (HOA) screen. This enhanced hotel connectivity eliminates discrepancies between your shopping and sell screens.

Travellers won't find lower rates anywhere else

To help you compete, Travelport partners with hotel suppliers through our Best Available Rates (BAR)* Programme, which guarantees your access to the best available published, non-restricted rates from participating hotels. Look for the exclamation mark on your availability screen to identify hotels in the programme.

* The Best Available Rates (BAR) Programme quotes the lowest unrestricted rates – defined as a rate available to the general public that does not require pre-payment nor impose cancellation or change penalties and/or fees, other than those imposed as a result of a hotel property's normal cancellation policy (e.g. rack, corporate, promotional, weekend and special rates). Other rates that require credentials are excluded from the BAR Programme, including: group rates, opaque rates, pre-paid rates, Internet rates, consortia rates, travel industry rates and government rates.

Show travellers where they're staying – before they arrive

You and your customers can see exactly what you're booking through colourful images, videos and virtual tours from hoteliers around the world. All you need is an Internet connection to access images and rich media through Galileo RoomMaster.

Full pricing details leave no surprises for your customers

Suppliers worldwide use Complete Pricing to help you make informed decisions. Participating hoteliers send full pricing details in response to your requests for availability, rates and rules, including the nightly rate, the total for the entire stay and all known taxes and surcharges. Complete Pricing Plus goes one step further by enabling hoteliers to include applicable charges for children or extra bedding, too.

FIND HOTELS FAST WITH FLEXIBLE SEARCH OPTIONS

- > Refine searches based on customer policies, preferences or hotel amenities, and also by proximity to attractions, nearby towns, distance radius and more
- > Search by hotel chain
- > Specify up to four property IDs when you know the brand you want to book
- > Shop specific rate categories, such as packages, weekend rates or family plans for leisure customers – and corporate rates for business travellers
- > Designate a rate range with a minimum or maximum rate value
- > Choose up to eight hotel features that are important to your customer, such as high speed Internet, meeting rooms, health club and many more

Agency