

Advanced Desktop Shopping for Hotel Properties Worldwide Galileo RoomMaster™



Where are the best accommodations at the lowest price?

There are many sources today for finding appealing, attractively priced hotels, but productivity and efficiency suffer when you have to shop and book from multiple sources. You miss the convenience of an integrated booking file and a combined traveller itinerary. There may also be times when your customers find desired properties on their own and book elsewhere. As a Galileo™-connected travel buyer, you can keep customers satisfied with all of the content, buying clout and tools you need in one place: Galileo RoomMaster.

“The reassurance of knowing that the hotel rate we see is the best available is a great benefit to us and our travellers. It saves us time as we do not have to search through a number of different sources, and with the Galileo BAR Programme, we know we are in the best possible position to benefit from this initiative.”

**Gill Goodship, Head of Customer Servicing,
Portman Travel**

GIVE TRAVELLERS WHAT THEY WANT FROM ONE ABUNDANT SOURCE

- > Gain real-time access to hotels worldwide, representing over 430 brands
- > Earn up to 10 percent commission on commissionable bookings
- > See the hotel you're booking through an expansive image and video database
- > Get instant confirmations directly from hotel reservations systems
- > Save time and improve efficiency through streamlined shopping and booking processes, advanced hotel connectivity and accurate booking data
- > Eliminate availability and pricing discrepancies between shopping and sell screens through real-time Galileo Inside Shopper™ connectivity
- > Access your clients' specific rates to improve your booking process
- > Access detailed property descriptions to identify ideal hotels for customers
- > Benefit from the synchronisation of each booking stored in the hotel's system and in your PNR, with segment details printed on every itinerary

Expansive content and advanced shopping tools

Galileo RoomMaster is one of the most powerful look-and-book tools in use by travel professionals for shopping and booking hotels. As part of the Galileo Desktop™, you can access RoomMaster via Galileo Focalpoint™ and Galileo Viewpoint™. Through our hotel partnerships and commitment to innovation, Travelport continually fortifies your shopping ability with enhanced tools and ever-expanding content.

An inside connection to real-time rates and availability

To improve your efficiency and sales, Galileo RoomMaster's Inside Shopper gives you up-to-the-minute rates, availability and rate ranges directly from a hotel supplier's central reservations system (CRS) – from the initial hotel availability (HOA) screen to the sell (HOC) screen. This process eliminates discrepancies. With over 98 percent of our hotels on Inside Shopper, we offer more hotels through next generation seamless technology than any other GDS.

Travellers won't find lower rates anywhere else

Travelport partners with hotels through our Best Available Rates (BAR)* Programme, which guarantees your access to the best available published, non-restricted rates from participating hotels. Look for the exclamation mark on availability screens to identify participating hotels.

- The Best Available Rates (BAR) Programme quotes the lowest unrestricted rates – defined as a rate available to the general public that does not require pre-payment nor impose cancellation or change penalties and/or fees, other than those imposed as a result of a hotel property's normal cancellation policy (e.g. rack, corporate, promotional, weekend and special rates). Other rates that require credentials are excluded from the BAR Programme, including: group rates, opaque rates, pre-paid rates, Internet rates, consortia rates, travel industry rates and government rates.

Full pricing, rules and room details

Hotel suppliers worldwide use Complete Pricing and Complete Pricing Plus to give you full pricing details in response to your requests for availability, rates and rules, including the nightly rate, the total for the entire stay and all known taxes and surcharges. Complete Pricing Plus goes one step further by enabling hoteliers to include applicable charges for children or extra bedding, and also communicate included meals, views, bedding configurations, cancel policies, rate category, commission, refundability and credential requirements – all within the availability response.

FIND HOTELS FAST WITH FLEXIBLE SEARCH OPTIONS

- Refine searches based on customer policies, preferences or hotel amenities, and also by proximity to attractions, nearby towns, distance radius and more
- Search by hotel chain – specify up to six chain codes in one entry
- Shop up to 12 different negotiated codes in one entry
- Specify up to four property IDs when you know the properties you want to evaluate
- Shop specific rate categories, such as packages, weekend rates or family plans for leisure customers – and corporate rates for business travellers
- Designate a rate range with a minimum or maximum rate value



Travelport 

Agency

Shop the world's hotels right from your desktop

For more information about Galileo RoomMaster, contact your Travelport representative or visit us on the Web at: www.travelport.com