

The ultimate in travel technology

Giving your travel
agency the advantage



The travel industry is dynamic, the only constant is change. In today's complex and connected digital travel environment there is fierce competition from online channels and travelers are demanding even more. Travel agencies need to demonstrate the value they bring and provide their customers with the travel choices and the high levels of service they expect.

As the future of travel heads more and more online, and travelers are more tech savvy than ever before, travel agencies need the right tools and products and the best technology to be able to keep up.

Trying to stay one step ahead is a challenge.

With Travelport Smartpoint, you can stay competitive and maximize the value on every trip. Travelport Smartpoint puts the world's travel content at your fingertips and all within your workflow. It gives you the insights to fulfil your travelers' needs and close the sale. It is packed with features that power better performance and enable you to create the perfect personalized service for your customers.

"Travelport Smartpoint is preparing our agents to be ready for the future - it's preparing them to have the knowledge they require to present to customers in a user-friendly way, helping our consultants stay on top of the game."

Ben Stokeo, Head of Operations,
Travel Beyond, Australia

Travelport Smartpoint

for Travelport Apollo and Travelport Galileo

"Travelport definitely allows a world of travel choice, providing access to a massive amount of content."

Lynn Howarth, Chief Operative Officer,
BID Travel, South Africa

Comprehensive content

Travelport provides a wealth of content all in one place, with tailored search results to display the most relevant options for your travelers.

Our technology delivers an unrivalled choice of travel content. This, combined with a host of tools and capabilities, empowers you to sell more travel, more efficiently and create a loyal customer base for your business. That's why Travelport Smartpoint is the first-choice for thousands of our travel agency customers around the world.

 Approx. **400** airlines

 **125**
low-cost carriers (LCCs)

 **325**
leading hotel chains

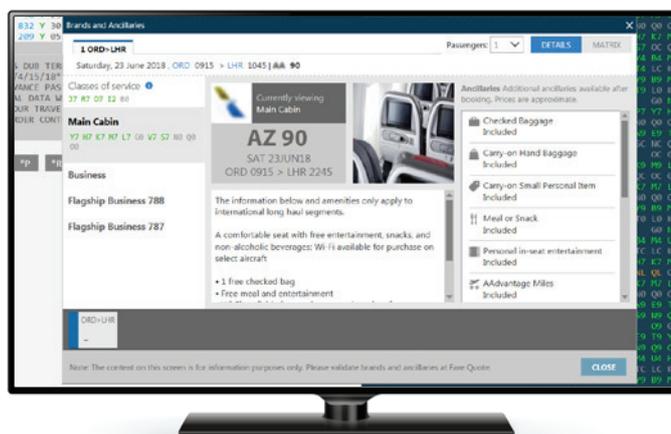
 Approx. **38,000**
car rental locations

 **14**
major rail networks
worldwide

 Approx. **50**
cruise-line and
tour operators

The same content as the leading travel providers' websites

With unique access to rich visual imagery and more detailed information, you can compare and sell airline offers more easily, helping your customers make the right travel choices. Travelport Smartpoint lets you offer air providers' products and services in the same way they are promoted on their websites.



Book all our airlines side-by-side

You can book full service airlines and low-cost carriers side-by-side on our platform. We've got over 400 airlines - including the leading LCCs - bookable from one single window, so interrupting your workflow to go to the provider's website is a thing of the past.

More airline products and services more often

Our unique airline content will change the way you sell. Enhanced features like graphical seat maps, SeatGuru integration and extras like paid seats, bags, lounge access, special meals and on-board Wi-Fi, will help you close more sales opportunities.

Sell more hotel rooms and car rentals

Travelport Smartpoint's fully graphical hotel reservations tool lets you compare corporate, negotiated, consortium and Travelport exclusive rates against the hotels published rates in the same display. Recommend and book the perfect rental car directly from your workflow to give your customers the independence they demand. Integrated with interactive maps, TripAdvisor, Agent Alerts and more payment capabilities, you'll be able to offer even better service for your customer all within Travelport Smartpoint.

Agency customization

Our travel booking platform can be configured or customized to support your agency's way of working.

Work the way you want

Travelport Smartpoint combines point-and-click and graphical screens with the ability to use cryptic commands, allowing you to choose how you want to work.

Flex windows provides up to 8 active windows (plus the PNR viewer screen) to support your need to do more in less time. Configure the workspace by layout, language, theme or cryptic language to allow you to work how you want, to increase productivity.

Travel agents can customize content and enhance productivity with third party apps available on Travelport Marketplace.



“At the click of a button you can see all of those pictures which is a huge time saver without having to go outside Travelport Smartpoint.”

Brenda Thrasher, Professional Travel. USA.

Agency efficiency

We take away the complexity of managing system interactions, enabling your travel agents to spend more time selling and less time on administration.

Frictionless working

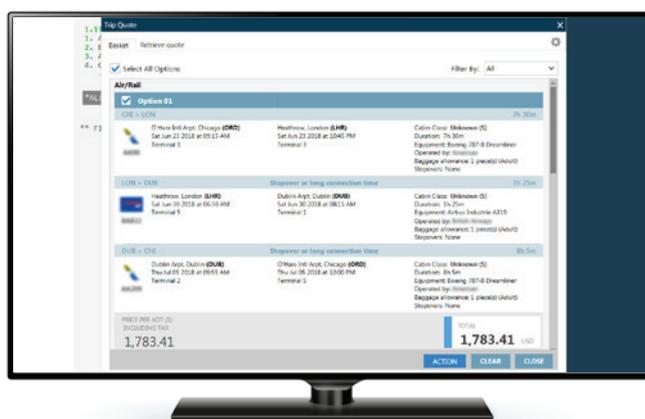
Travelport's Electronic Miscellaneous Document (EMD) Manager provides travel agents with increased productivity by issuing the EMD for paid seats and ancillaries without having to contact the carrier. EMD Manager is an easy to use graphical user interface - that takes the work and mystery out of issuing an EMD.

With Travelport Trip Quote and Travelport ViewTrip, emailing quotes and itineraries directly from your work space has never been easier; improving customer service by offering travelers the best travel choices in real-time.

Transforming payments

More payment capabilities, including pre-payment modifiers and single-use credit cards, make travel payments quicker and more secure.

In addition, with Virtual Account Numbers (VANs) Travelport's partnership with eNett provides you with a smarter way to pay or be paid. When you need to pay a travel provider - or receive commissions - eNett VANs are faster, more secure, and less prone to error, fraud and currency exchange fluctuations.



“Smart is synonymous with the product. The product has improved efficiency, which is a big game changer and has helped us evolve.”

Asim Arshad, Group CEO, Orient Travel, UAE



A dedicated partner

“With Travelport Smartpoint training, the Smart team have been an instrumental part of our training. They’ve come in-house and helped get our agents familiar with Smartpoint.”

Brenda Thrasher, Client Solution Consultant, Professional Travel, US

Travelport is committed to the success of every agency on our platform – big or small. We are always on hand to answer questions and solve any challenges you face.

Travelport empowers more than 65,000 travel agencies in over 180 countries globally to become more profitable and more efficient with essential end-to-end solutions.

With our comprehensive Travelport Smartpoint training program, travel agents can train anywhere, anytime. Our three-step program: Show me. Let me try. Check my progress – are designed to help you become a Travelport Smartpoint Expert and ultimately give you more time to sell travel.

As a long-term partner, Travelport wants to make the process of searching and booking travel easier. And with Travelport Smartpoint, agents can find the relevant options with a couple of clicks then filter the results to quickly reveal options that best meet traveler needs.

We are also committed to helping you in protecting against fraud, by ensuring that all Travelport products and services are compliant with the Payment Card Industry Data Security Standards (PCI DSS).

With Travelport as your long-term partner, you’ll be able to maximize the value on every trip, by doing what you do best; sell more, earn more and meet your customers’ needs.

“Travelport has been a very important partner for us with more than 50% of our sales made through it’s tools. Travelport is helping us to grow everyday along with our customers.”

Judith Guerra, CEO & Founding Partner, Consolid Mexico, Mexico

With more content and more time saving features, Travelport Smartpoint is helping travel agents continue to do what they do best – sell more, earn more and meet their customers’ needs. For more information visit travelport.com/Smartpoint



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