

Canadian Travel Agents Can Increase Sales with Free Tool Available through Travelport's Galileo Vacations Shopping and Booking System

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Travelport, a leading travel commerce platform providing distribution, technology, payment and other solutions for the \$7 trillion global travel and tourism industry, in partnership with Softvoyage, Canada's leading provider of vacation booking software, today announced enhanced functionality of its popular Galileo Vacations booking engine.

Travelport-connected agents now have immediate access to the powerful and free TripBook and TripSearch tools — available through Travelport — which will make it even easier for travel agents to sell and book the perfect vacation for their customers.

Accessible via the "My Bookings" tab on Galileo Vacations, TripBook is a new after-booking sales tool that allows travel agents to maintain client relationships after the initial booking propose additional trip components prior to departure, access a customer's complete booking information, make payments and more.

Using the TripBook tool, travel agents can:

- Add a payment to an existing booking using a secured environment
- Send eDocs for participating suppliers
- Cancel a booking
- Send the My Booking Summary by email (with or without the commission amount)
- Print the My Booking Summary (with or without the commission amount)
- Consult and print the supplier hotel description for Packages
- Consult and print the Google Maps and the points of interest for the property
- Consult and print the Travel Guide available on SIREV for the destination
- Consult and print the Monarc.ca rating for the property
- Add client email address to Monarc.ca, the travel experience rating site, after travel has taken place

To complement the TripBook tool, Travelport and Softvoyage have also integrated TripSearch, which is available on Galileo Vacations' Package Search Results page. It provides notification when a package price changes and gives agents the ability to save a quote which can be easily referenced when following up with a customer.

"TripBook and TripSearch are flexible and free booking tools designed to help travel agents increase sales and customer satisfaction," said Dan Langevin, vice president, Sales and Marketing for Softvoyage. "We're delighted to have worked closely with Travelport to integrate

these easy to use tools into Travelport's industry-leading Galileo Vacations shopping and booking system."

"Travel agents want to improve their ability to maintain post-booking relationships with customers and convert these opportunities into more sales," said Maurita Baker, general manager, Travelport Canada. "The TripBook and TripSearch features, available to Canadian travel agents through Travelport, are valuable new tools that demonstrate Travelport's ongoing commitment to provide travel agents in Canada with superior travel content and industry-leading tools."

About Galileo Vacations (www.galileovacations.com)

Galileo Vacations is Travelport's web-based shopping and booking tool for travel agencies in Canada. It allows agents to search and book vacations offered by leading Canadian tour operators from a single screen as part of an agent's normal workflow processes.

About Softvoyage (www.softvoyage.com)

Founded in 1987, Softvoyage specializes in the development of technological solutions for tour operators, travel agencies and consolidators. Softvoyage has established itself as one of the principal software solution innovators and developers dedicated to the travel industry in North America. With offices in Montreal and Toronto and sales representatives in Europe and the US, Softvoyage ensures the highest level of support and satisfaction for its clients.

About Travelport

Travelport is the technology company which makes the experience of buying and managing travel continually better. It operates a travel commerce platform providing distribution, technology, payment and other solutions for the global travel and tourism industry. The company facilitates travel commerce by connecting the world's leading travel providers with online and offline travel buyers in a proprietary business-to-business (B2B) travel platform.

Travelport has a leading position in airline merchandising, hotel content and distribution, car rental, mobile commerce and B2B payment solutions. The company also provides IT services to airlines, such as shopping, ticketing, departure control and other solutions. With net revenue of over \$2.5 billion in 2018, Travelport is headquartered in Langley, U.K., has over 3,700 employees and is represented in approximately 180 countries and territories.

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