

Clyde Travel Management and Travelport deliver efficiencies through major multi-year partnership

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Travelport, a travel commerce marketplace providing distribution, technology, payment and other solutions for the \$7 trillion global travel and tourism industry, and Clyde Travel Management, have signed a major new multi-year agreement. It will enable Clyde to utilise Travelport's next generation IT consulting and professional services capabilities.

As one of the largest members of the Advantage Focus Partnership, Scotland-based Clyde Travel Management provides general business travel services, specialising in the marine and energy travel sectors, including the provision of crew and offshore travel management. Under the deal, Travelport's UK Professional Services team have worked with Clyde to re-engineer the agency's workflow processes. This provides the agency increased efficiencies and delivers is greater levels of customer responsiveness. Clyde will utilise Travelport's Smartpoint framework to provide an exclusive customised workflow for sales consultants.

Brian Potter, MD of Clyde Travel Management said of the new partnership, "Travelport is a valued, long-standing technology partner and intrinsic to the innovative customer service we are able to offer our clients. We are delighted to be utilising their next generation products and services to further improve our systems and capabilities."

Travelport's Simon Ferguson, Managing Director UK & Ireland, shared "Travelport has been Clyde Travel Management's technology partner for 25 years and we are delighted to further our relationship. We look forward to supporting them maintain their innovative approach"

About Travelport

Travelport is the technology company which makes the experience of buying and managing travel continually better. It operates a travel commerce platform providing distribution, technology, payment and other solutions for the global travel and tourism industry. The company facilitates travel commerce by connecting the world's leading travel providers with online and offline travel buyers in a proprietary business-to-business (B2B) travel platform.

Travelport has a leading position in airline merchandising, hotel content and distribution, car rental, mobile commerce and B2B payment solutions. The company also provides IT services to airlines, such as shopping, ticketing, departure control and other solutions. With net revenue of over \$2.5 billion in 2018, Travelport is headquartered in Langley, U.K., has over 3,700 employees and is represented in approximately 180 countries and territories.

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