

## Travel Incorporated Renews Partnership with Travelport

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Travelport, a leading travel commerce marketplace providing distribution, technology, payment and other solutions for the \$7 trillion global travel and tourism industry, has today announced a long term renewal of its travel commerce platform agreement with Travel Incorporated, one of the largest travel management companies in the U.S.

The new agreement builds on a 20-year relationship between the two companies and will see Travel Incorporated leverage several industry leading solutions including:

- **Travelport Smartpoint** -- the Smartpoint agency desktop helps travel agents achieve immediate productivity gains, reduce costs, training needs and improve customer service. With Smartpoint, Travel Incorporated agents can access and sell, in an integrated single display, fares and ancillaries from all participating airlines;
- **Travelport Rapid Reprice™** -- automates the complex itinerary re-pricing function allowing agents to efficiently re-price a ticket in a matter of seconds. The whole process of locating original ticket data, interpreting and applying fare rules correctly, building new fares and exchanging the tickets is automated;
- **Travelport e-Pricing™** -- allows travel agencies, corporate travel buyers and online shoppers to shop, price and book low fares faster and more accurately than ever before; and
- **Hotel Content Flat Files** – provides hotel information including basic details, keywords, amenities, vicinity, property type, etc.

According to Mike Brown, President, Travel Incorporated, “Travelport is a forward thinking organization with strong insightful leadership. We like the direction Travelport is taking with their technologies including the Smartpoint agency desktop. They are building relevant tools that will help us drive efficiency and quality for our clients and travel consultants. As a company focused on creating unrivaled customer service and meaningful technologies for our customers, Travel Incorporated made the perfect choice in a technology solutions partner by renewing our relationship with Travelport.”

According to Scott Hyden, managing director, Sales, Americas, “Travelport’s Smartpoint agency desktop is ‘smart’, forward thinking and highly relevant technology that enables travel consultants of all skill levels to marry their knowledge with speed of delivery to produce distinctive and innovative service. It combines new with tried-and-true, and we’re pleased to see Travel Incorporated use this to help maintain a technology advantage.” Added Hyden, “We could not be more pleased to be renewing our longstanding and close relationship with Travel Incorporated.”

## About Travel Incorporated (www.travelinc.com)

For more than 35 years, Travel Incorporated has proven the value of a managed travel program by providing innovative solutions and personalized strategies. The Travel Incorporated group of companies includes Travel Technology Solutions, delivering precise, actionable and Big Data-based solutions; Group Travel Partners, a recognized industry leader in air fulfillment for group, meetings and incentives; Government Travel Services, supporting some of the government's largest agencies; and Premier Golf, the official travel partner of the PGA of America.

## About Travelport

Travelport is the technology company which makes the experience of buying and managing travel continually better. It operates a travel commerce platform providing distribution, technology, payment and other solutions for the global travel and tourism industry. The company facilitates travel commerce by connecting the world's leading travel providers with online and offline travel buyers in a proprietary business-to-business (B2B) travel platform.

Travelport has a leading position in airline merchandising, hotel content and distribution, car rental, mobile commerce and B2B payment solutions. The company also provides IT services to airlines, such as shopping, ticketing, departure control and other solutions. With net revenue of over \$2.5 billion in 2018, Travelport is headquartered in Langley, U.K., has over 3,700 employees and is represented in approximately 180 countries and territories.

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