

## Travelport Awards dnata with "Top Producing Agency" Award

19 August 2014

Travelport, a travel commerce marketplace providing distribution, technology, payment and other solutions for the \$7 trillion global travel and tourism industry, has honoured dnata, a leading air services provider based in Dubai, with its “Top Producing Agency” award for achieving the highest number of hotel bookings via Travelport’s travel commerce platform in the United Arab Emirates region last year.

Established in 1959, dnata is one of the world’s largest air services providers, offering ground handling, cargo, travel, and flight catering services. dnata’s travel business, a Travelport customer since 2009, is the largest provider of travel services and products in the Middle East, and operates more than 200 retail outlets worldwide.

“We are pleased to be recognised as the Top Producing Agency. Each year, dnata arranges more than 5.5 million bed nights for our customers. Travelport makes fulfilling bookings easy and efficient,” said Ailsa Pollard, Divisional Vice President of dnata’s travel business.

Rabih Saab, President and Managing Director, Middle East, Africa and South Asia, Travelport, added, “This is the first time that Travelport Middle East has awarded an agency for their hotel booking performance – a key area that we are focusing on as part of our Beyond Air strategy. Congratulations to the dnata team on this achievement and for significantly growing their hotel bookings with Travelport.”

Hospitality is one of the core components of Travelport’s Beyond Air strategy, which also includes areas such as payments, advertising, car rental, cruise-lines and tour operators. Currently, over 600,000 unique hotel properties are available and bookable via Travelport’s travel commerce platform which also integrates the company’s powerful hotel booking portal, Travelport Rooms and More.

### About Travelport

Travelport is the technology company which makes the experience of buying and managing travel continually better. It operates a travel commerce platform providing distribution, technology, payment and other solutions for the global travel and tourism industry. The company facilitates travel commerce by connecting the world’s leading travel providers with online and offline travel buyers in a proprietary business-to-business (B2B) travel platform.

Travelport has a leading position in airline merchandising, hotel content and distribution, car rental, mobile commerce and B2B payment solutions. The company also provides IT services to airlines, such as shopping, ticketing, departure control and other solutions. With net revenue of over \$2.5 billion in 2018, Travelport is headquartered in Langley, U.K., has over 3,700 employees and is represented in approximately 180 countries and territories.

About dnata ([www.dnata.com](http://www.dnata.com))

dnata is one of the world's largest air services providers. Established in 1959, the company offers ground handling, cargo, travel, and flight catering services across five continents.

dnata's travel business is the largest provider of travel services and products in the Middle East, and operates more than 200 retail outlets worldwide. Each year dnata travel advisors handle more than 2.9 million bookings, 5.5 million bed nights, and 2 million airline tickets. Its suite of products and services includes business travel management; worldwide tour operations; hotel sales and marketing representation; group and incentive arrangements; sports and active holiday programmes; offshore and marine services; government and corporate travel and leisure travel.

Internationally, dnata owns and operates Gold Medal Travel Group, Travel Republic, has investments with Hogg Robinson Group, Mindpearl Group, and brought personalised travel to the Middle East through a joint venture with Travel Counsellors.

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