

## Travelport and Deutsche Bahn bring German and international high speed rail to Russia

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Travelport, a leading distribution services and e-commerce provider for the global travel industry, and Deutsche Bahn (DB), one of the world's leading rail passenger and logistics companies, today announce an initiative to bring easy rail booking to travel agents in Russia.

Through Travelport's rail booking tool, RailMaster, Deutsche Bahn's services are already made available to travel agents in countries across the globe and this effort in Russia further opens this sales channel in a growing travel economy. The potential opportunity for travel agents is one that is indicated by the number of Russians currently travelling to Germany (920,000 in 2012) which is growing at more than 10% per year. With Deutsche Bahn carrying more than 2 billion passengers in Germany annually, this represents an excellent way for Russian travellers to explore more of Germany and beyond on DB trains.

As part of the initiative, the two companies hosted a joint workshop in Moscow for travel agents to find out how to maximise sales using this important channel. More than 22 travel agents took part in the session where they heard from both Travelport and Deutsche Bahn and also had the opportunity to see the RailMaster booking tool in action.

"Working with Travelport has been an excellent way to get our rail services in front of travel agents, and ultimately consumers, across the world," said Ronn Kostecki, Director Eastern Europe for DB Bahn, the passenger transport division of Deutsche Bahn. "We are very excited to be bringing our content to travel agencies in Russia, particularly by working with a key player in the Russian travel industry such as Travelport."

Klaus Kreher, Commercial Director at Travelport added, "We have experienced a long and fruitful partnership with Deutsche Bahn and are delighted to be extending this further. The focus we now have from this initiative is great news for both our companies, and shows how we can grow international distribution for DB through our travel agents and their customers."

### About Travelport

Travelport is the technology company which makes the experience of buying and managing travel continually better. It operates a travel commerce platform providing distribution, technology, payment and other solutions for the global travel and tourism industry. The company facilitates travel commerce by connecting the world's leading travel providers with online and offline travel buyers in a proprietary business-to-business (B2B) travel platform.

Travelport has a leading position in airline merchandising, hotel content and distribution, car rental, mobile commerce and B2B payment solutions. The company also provides IT services to airlines, such as shopping, ticketing, departure control and other solutions. With net revenue of over \$2.5 billion in 2018, Travelport is headquartered in Langley, U.K., has over 3,700 employees and is represented in approximately 180 countries

and territories.

## About Deutsche Bahn ([www.bahn.com](http://www.bahn.com))

Deutsche Bahn Group offers globally mobility and logistical services and operates in over 130 countries world-wide.

In the Passenger transport division DB Group transports in its trains and busses Europe-wide (including Germany) nearly 12 million passengers in trains and buses daily. During the 2013 financial year DB Group posted revenues (adjusted) of about € 39.1 billion and an EBIT of a good € 2.2 billion after adjustments for special items.

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