

## easyJet renews its deal with Travelport

5 February 2014

easyJet, the UK's largest airline, has renewed its distribution agreement with Travelport, a leading distribution services and e-commerce provider for the global travel industry.

The new agreement means that Travelport-connected travel agencies worldwide can easily access and book all easyJet flights, including Flexi Fares and Inclusive Fares through their preferred GDS booking processes.

easyJet's recently launched Inclusive Fare combines the services that are important to corporate bookers such as bag and seat selection, with easyJet's famous low fares and is only available through the GDS and other booking systems connected to the easyJet API.

**Andy Hodges, easyJet's Director Sales, Distribution and Business, commented:**

"We are delighted to have renewed our deal with Travelport - its extensive global footprint provides us with an efficient distribution channel for our popular low-fares, including the Inclusive Fare and Flexi Fare, especially to the managed corporate travel market.

"We look forward to working with Travelport to bring easy and affordable travel to even more passengers."

**Robin Ranken, Head of European Airline Relations at Travelport, added:**

"We've had a strong relationship with easyJet for some years now and we're very pleased to be renewing our distribution agreement with them today. We look forward to continuing to work closely together and exploring further opportunities for easyJet to use our leading technology in order to maximize bookings with the travel trade."

In addition to Galileo, Travelport's Worldspan and Apollo GDS systems will also provide access to easyJet fares later this year.

easyJet and Travelport have worked together since 2007 – one of easyJet's first deals with a third party distribution channel. The deal was later further enhanced by providing additional functionality to agents including the ability to sell easyJet ancillary services including seat selection. easyJet's deal with Travelport means that during that time all Galileo-connected agency customers worldwide and any other agency using the Travelport Universal API™ have had access to easyJet's fares.

In April last year, the relationship between the two organisations strengthened further when Travelport unveiled its industry-leading Aggregated Shopping technology with easyJet as its launch partner. Aggregated Shopping, a key component of the Travelport Merchandising Platform, allows agents to shop, price and book fares and ancillaries from easyJet in a common workflow regardless of the technology used to aggregate that content.

easyJet is also working with Travelport to deploy its Rich Content and Branding technology, a further component of the Travelport Merchandising Platform. The technology will allow easyJet to control how its content and ancillaries are visually presented and described to travel agents.

easyJet carries more than 11 million business passengers annually. easyJet's relationships with GDS partners, TMCs and corporate partners have enabled the airline to successfully grow its presence in the business travel market over the past three years alongside product innovations like Inclusive Fares and Fast Track security.

## About Travelport

Travelport is the technology company which makes the experience of buying and managing travel continually better. It operates a travel commerce platform providing distribution, technology, payment and other solutions for the global travel and tourism industry. The company facilitates travel commerce by connecting the world's leading travel providers with online and offline travel buyers in a proprietary business-to-business (B2B) travel platform.

Travelport has a leading position in airline merchandising, hotel content and distribution, car rental, mobile commerce and B2B payment solutions. The company also provides IT services to airlines, such as shopping, ticketing, departure control and other solutions. With net revenue of over \$2.5 billion in 2018, Travelport is headquartered in Langley, U.K., has over 3,700 employees and is represented in approximately 180 countries and territories.

## About easyJet

easyJet is Europe's leading airline offering a unique and winning combination of the best route network connecting Europe's primary airports, with great value fares and friendly service.

easyJet flies on more of Europe's most popular routes than any other airline. easyJet carries over 68 million passengers annually, of which more than 12 million are travelling on business. easyJet flies over 230 aircraft on more than 750 routes to over 130 airports across 33 countries. More than 300 million Europeans live within one hour's drive of an easyJet airport.

easyJet aims to be a good corporate citizen, employing people on local contracts in seven countries across Europe in full compliance with national laws and recognising their trade unions. The airline supports a number of local charities and also has a corporate partnership with UNICEF which has raised over £4m for the most vulnerable children since it was established in 2012.

The airline takes sustainability seriously. easyJet invests in the latest technology, operates efficiently and fills most of its seats which means that an easyJet passenger's carbon footprint is 22% less than a passenger on a traditional airline, flying the same aircraft on the same route.

Innovation is in easyJet's DNA – from our launch almost 20 years ago when we changed the way people fly to the present day where we lead the industry in digital, web, engineering and operational innovations to make travel more easy and affordable for our passengers.

For easyJet media enquiries, please contact:

For further information, please contact the easyJet Press Office on 01582 525252, log onto [www.easyjet.com](http://www.easyjet.com) or follow @easyJet\_Press

## Media Contacts

Kate Aldridge

VP Corporate Communications

e: [kate.aldridge@travelport.com](mailto:kate.aldridge@travelport.com)

t: +44 (0)1753 288720

m: +44 (0)7921698757

© 2019 Travelport

[Events](#) | [Investor Center - Archive](#)

[Privacy policy](#) | [Terms and conditions](#) | [Code of conduct](#) | [Business partner](#) | [Cookies](#) | [Modern slavery act](#)