Travelport

Diversity Travel is named winner of the Travelport/GTMC Innovation Award

4 November 2015

Travelport (NYSE:TVPT), a leading Travel Commerce Platform, in association with the GTMC, the UK's leading professional body for travel management companies, announce that Diversity Travel has won the Travelport GTMC Innovation Award for its Instaquote tool.

The Travelport GTMC Awards were set up in 2014 and recognise travel management companies (TMCs) that deliver original, innovative technology that helps to redefine travel commerce and increase productivity for their customers. Today's news marks the fifth winner in the awards series.

The three main objectives of Instaquote were to:

- Pull data from numerous sources and suppliers into a streamlined quote
- Improve quote management and provide better visibility of response to KPIs for team managers
- Simplify the conversion of quotes into bookings.

Instaquote fulfils these requirements and is fully integrated with the industry-leading agency point of sale technology, Travelport Smartpoint. With the installation of Instaquote, travel agents can upload all travel requirements into the tool, which sources the best rates and produces one itinerary that incorporates all elements of the journey. The main benefit of the product has been the measurable 64% reduction in staff time required to prepare a quote.

Christopher Airey, Managing Director of Diversity Travel, said: "Technology has always played a crucial role in enhancing the services we offer to clients. However, after experiencing exceptional growth, we recognised the need for a streamlined reservation service to help us continue to meet our targets and effectively manage our clients' travel. We are delighted to have won this award and we are already looking forward to developing more solutions to further improve our offering to clients."

Simon Ferguson, Managing Director, UK, Ireland and the Nordics at Travelport, said: "Diversity Travel is a worthy winner of the innovation award for its Instaquote product which meets very specific needs. Travelport is committed to helping redefine travel commerce and, as part of this, we are pleased to be recognising TMCs that have created technological innovations which save time and money for their business and that of their customers."

Paul Wait, CEO of the GTMC, added: "It's an honour to present our fifth award to Diversity Travel which has created a tool that has brought notable efficiencies for agents and clients alike. It ensures that the disparate elements of a trip are handled with the greatest efficacy and presented in one picture to the client. It's effective and time-saving innovations like this that really make a positive difference to business travellers. Diversity Travel has truly earned coveted award, so congratulations to the team."

The award ceremony took place at the GTMC Annual Conference in Sheraton Park Lane in London on 3 November.

About Travelport

Travelport is the technology company which makes the experience of buying and managing travel continually better. It operates a travel commerce platform providing distribution, technology, payment and other solutions for the global travel and tourism industry. The company facilitates travel commerce by connecting the world's leading travel providers with online and offline travel buyers in a proprietary business-to-business (B2B) travel platform.

Travelport has a leading position in airline merchandising, hotel content and distribution, car rental, mobile commerce and B2B payment solutions. The company also provides IT services to airlines, such as shopping, ticketing, departure control and other solutions. With net revenue of over $2.5 billion in 2018, Travelport is headquartered in Langley, U.K., has over 3,700 employees and is represented in approximately 180 countries and territories.

About GTMC

GTMC is the UK's leading professional body for travel management companies. The diverse membership accounts for over 80% of UK expenditure on managed business travel, delivering value for money and great service to business travellers in the private, public and not-for-profit sectors

About Diversity Travel

Diversity Travel offers bespoke travel management services to clients in the charity, academic and not-for-profit sector. With access to exclusive charity and academic air fares, the company recognises how important it is for charities and not-for-profit organisations to plan ahead to keep costs low and maintain flexibility.

The company serves over 2,000 clients including ActionAid, the Salvation Army, Marie Stopes International, Save the Children International and members of the Southern Universities Purchasing Consortium, developing cost effective travel.

Diversity Travel, which employs 110 people across three offices in London, Manchester and Melbourne, has seen its revenue climb from £34.4 million to over £48 million in the past year.

Diversity Travel's portfolio of services includes: airline reservations, visa and passport services, hotel reservations, UK and international rail, 24 hour in-house emergency team, management information, account

management, risk management services and online booking.

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