

Diversity Travel moves to Travelport

14 October 2015



Travelport, a leading Travel Commerce Platform, has today announced a new multi-year contract with the UK-based travel management company, Diversity Travel.

Multi-award winning Diversity Travel specialises in travel for the academic and charity sectors and is one of the fastest growing companies of its kind in the UK. The agreement provides Diversity Travel with access to Travelport's unrivalled travel content inventory, which includes fares and ancillaries from the world's leading network and low cost carriers and over 650,000 hotel properties (of which 550,000 are independents).

Travelport is providing Diversity Travel with access to Travelport Smartpoint, the industry-leading point of sale technology which redefines how travel agencies sell to their customers. Additionally, Diversity Travel has access to the Travelport Smartpoint Software Development Kit which allows the integration of Travelport Smartpoint with in-house agency systems. Fare distribution is another key part of the agreement and utilises Travelport Express Loader, the auto-fare loading product. To further enhance the fare distribution solution for Diversity Travel, Travelport is offering customised fare searching options which are rule based and use minimal commands, thereby simplifying the process and saving valuable time.

Christopher Airey, Managing Director at Diversity Travel, said: "Entering into a new agreement with Travelport as providers of industry-leading and innovative technology solutions will help us to offer our customers even more choice and flexibility. Our customers fly to far-flung corners of the world, often at short notice, so we needed a tailored technology solution to meet these

requirements. In collaboration with Travelport, we are able to further improve our services to our clients and we are looking forward to developing our partnership.”

Simon Ferguson, Managing Director UK and Ireland at Travelport, said: “We are very pleased that Diversity Travel has agreed a new deal with Travelport. Diversity Travel receives complex information and is a business with very specific requirements, so we have developed a tailor-made technology solution which uses custom functionality together with fare distribution tools. I would like to thank the Travelport teams that worked in collaboration to meet Diversity Travel’s business objectives. We are looking forward to working with Diversity Travel over the coming years by supporting the company’s evolving needs as a specialist travel management company operating in a highly competitive environment.”

About Travelport

Travelport is the technology company which makes the experience of buying and managing travel continually better. It operates a travel commerce platform providing distribution, technology, payment and other solutions for the global travel and tourism industry. The company facilitates travel commerce by connecting the world’s leading travel providers with online and offline travel buyers in a proprietary business-to-business (B2B) travel platform.

Travelport has a leading position in airline merchandising, hotel content and distribution, car rental, mobile commerce and B2B payment solutions. The company also provides IT services to airlines, such as shopping, ticketing, departure control and other solutions. With net revenue of over \$2.5 billion in 2018, Travelport is headquartered in Langley, U.K., has over 3,700 employees and is represented in approximately 180 countries and territories.

About Diversity Travel

Diversity Travel offers bespoke travel management services to clients in the charity, academic and not-for-profit sector. With access to exclusive charity and academic air fares, the company recognises how important it is for charities and not-for-profit organisations to plan ahead to keep costs low and maintain flexibility.

The company serves over 2,000 clients including ActionAid, the Salvation Army, Marie Stopes International, Save the Children International and members of the Southern Universities Purchasing Consortium, developing cost effective travel.

Diversity Travel, which employs 110 people across three offices in London, Manchester and Melbourne, has seen its revenue climb from £34.4 million to over £48 million in the past year.

Diversity Travel’s portfolio of services includes: airline reservations, visa and passport services, hotel reservations, UK and international rail, 24 hour in-house emergency team, management information, account management, risk management services and online booking.

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