

## Travelport Hotelzon appoints Daniel Guillou as Managing Director

5 August 2015



Travelport Hotelzon, a leading hotel distribution technology provider for the B2B travel industry, today announced the appointment of Daniel Guillou as its new Managing Director, effective immediately.

Based in Finland, Guillou will be responsible for taking Travelport Hotelzon to its next level of growth through further international expansion including entry into new territories outside of Europe. Guillou brings over 20 years' experience working in the international IT and telecommunications industry where he held leadership positions at a number of high profile organizations including Ericsson and Tieto. In his most recent role at Tieto, the largest Nordic IT services company, Guillou successfully drove solid growth across his customer portfolio. He also has extensive experience of working in other regions having held roles in Japan, Nigeria and the Netherlands during his career.

Commenting on the appointment, Niklas Andréen, SVP of Hospitality and Digital Media for Travelport, said: "I am delighted to welcome Daniel to Travelport Hotelzon, bringing as he does significant experience and expertise in growing entrepreneurial start-up companies, leading high performing teams and driving business transformation. His timely appointment marks the start of a new phase for the business as it embarks on its second year with Travelport with ambitions to grow in the hotel and corporate travel space on an international basis."

Guillou added: "I cannot be happier joining a leading business like Travelport Hotelzon. The opportunity is huge; the team has an intensive focus on developing pioneering products for its corporate and hotel customers while taking up the challenge of expanding its network into new

territories. I look forward to building on that foundation and applying my experience so we realize the full growth potential of the business over the coming years.”

Also joining the Travelport Hotelzon senior management team this month is Olli Kaivola as Head of Finance. Kaivola brings with him extensive experience in auditing, tax law and financial and management reporting.

## About Hotelzon ([www.hotelzon.com](http://www.hotelzon.com))

Established in 1972, Hotelzon is a leading corporate online hotel booking company for the B2B travel industry offering booking services and hotel distribution technology to corporate business travellers, hotels and travel professionals. Hotelzon’s booking software provides efficient tools for simplifying the corporate hotel booking process and its hotel properties are distributed through Travelport’s Travel Commerce Platform, giving travellers an extensive range of choices from independent and chain hotels. Headquartered in London, UK, Hotelzon also has offices in Denmark, Ireland, France, Finland, Poland, Sweden and Romania and has over 80 employees. Hotelzon is a wholly owned subsidiary of Travelport.

## About Travelport

Travelport is the technology company which makes the experience of buying and managing travel continually better. It operates a travel commerce platform providing distribution, technology, payment and other solutions for the global travel and tourism industry. The company facilitates travel commerce by connecting the world’s leading travel providers with online and offline travel buyers in a proprietary business-to-business (B2B) travel platform.

Travelport has a leading position in airline merchandising, hotel content and distribution, car rental, mobile commerce and B2B payment solutions. The company also provides IT services to airlines, such as shopping, ticketing, departure control and other solutions. With net revenue of over \$2.5 billion in 2018, Travelport is headquartered in Langley, U.K., has over 3,700 employees and is represented in approximately 180 countries and territories.

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