

## Travelport Worldwide Limited Reports Fourth Quarter and Full Year 2014 Results

23 February 2015

### RESULTS IN LINE WITH EXPECTATION AND STRONG PLATFORM ESTABLISHED FOR FUTURE GROWTH

LANGLEY, U.K., Feb. 23, 2015 /PRNewswire/ -- Travelport Worldwide (NYSE: TVPT) announced today its financial results for the fourth quarter and full year ended December 31, 2014.

#### **Key Points**

- **Full year net revenue up 3%; Adjusted EBITDA for FY 2014 up 5%, at top end of guidance**
- **Beyond Air revenue up 14% to \$424 million in FY 2014, representing 21% of Travel Commerce Platform revenue (FY 2013: 19%)**
- **Hospitality segments per 100 airline tickets issued increased to 43 in FY 2014 (FY 2013: 41)**
- **eNett momentum continues with full year revenue growth of 49% to \$67 million. Payment transactions accelerated during the fourth quarter at key agency customers**
- **Air value proposition further enhanced; 89 airlines signed to-date for Travelport's unique "Rich Content & Branding" merchandising solution – 51 already have content live in the latest release of Smartpoint, our multi award-winning point-of-sale application**
- **Board of Directors declared \$0.075 per share dividend for Q4**

Gordon Wilson, President and CEO of Travelport, commented:

"These financial results seal a transformational year for Travelport. With double-digit growth in Beyond Air and real innovations in Air, we have been able to substantively improve the strength of our Travel Commerce Platform. This is apparent in the near \$90 billion of commerce transacted across the Platform last year, placing us amongst the global leaders of e-commerce marketplaces. With a 7% increase in hospitality segments booked per 100 airline tickets issued in the fourth quarter, and a nearly 60% increase in revenue from eNett over the same period, we are starting to see strong and progressive returns on the focused investments that we have made. Central to these trends are the innovations that we bring to our industry, including most recently our industry-defining Rich Content & Branding merchandising solution for airlines. With such investments, a transformed capital structure and the resolution of two key legacy contracts, Travelport is well positioned for 2015."

## Summary

(in \$ millions, except per share amounts)	Three months ended December 31,			Year ended December 31,		
	2014	2013	Better / (Worse)	2014	2013	
Net revenue	<b>496</b>	480	<b>3%</b>	<b>2,148</b>	2,076	:
Operating income	<b>5</b>	26	<b>(85)%</b>	<b>161</b>	208	(
Net (loss)/income	<b>(42)</b>	(49)	<b>14%</b>	<b>91</b>	(203)	:
(Loss)/income per share – diluted	<b>\$(0.35)</b>	\$(0.83)	<b>58%</b>	<b>\$0.98</b>	\$(4.52)	:
Adjusted EBITDA	<b>110</b>	109	<b>2%</b>	<b>540</b>	517	!
Adjusted Net Loss	<b>(2)</b>	(25)	<b>93%</b>	<b>(11)</b>	(48)	?
Adjusted Loss per Share – diluted	<b>(0.01)</b>	\$(0.41)	<b>98%</b>	<b>\$(0.12)</b>	\$(1.06)	:
Net cash provided by operating activities	<b>69</b>	33	<b>109%</b>	<b>58</b>	100	(
Adjusted Free Cash Flow	<b>41</b>	(2)	*	<b>(39)</b>	20	(
Cash dividend per share	<b>\$0.075</b>	—	*	<b>\$0.075</b>	—	:

\* Not meaningful

The Company refers to certain non-GAAP financial measures in this press release, including Adjusted EBITDA, Adjusted Loss per Share, Adjusted Net Loss, Adjusted Free Cash Flow, Capital Expenditures, Net Debt, Trading Working Capital and Unlevered Adjusted Free Cash Flow. Please refer to pages 12, 14 and 15 of this press release for additional information, including reconciliations of such non-GAAP financial measures. We have not reconciled Adjusted EBITDA guidance to net income guidance because we do not provide guidance for share-based compensation expense, provision for income taxes, interest income, interest expense, litigation and related costs, and other items, as certain of these items are out of our control and/or cannot be reasonably predicted.

## Discussion of Results

### ***Net Revenue and Adjusted EBITDA***

#### ***Fourth Quarter 2014***

Net revenue is comprised of:

<b>(in \$ millions)</b>	<b>Three Months Ended December 31,</b>		<b>Change</b>	
	<b>2014</b>	<b>2013</b>	<b>\$</b>	<b>%</b>
Air	\$ 362	\$ 363	\$ (1)	(1)
Beyond Air	108	89	19	22
Travel Commerce Platform	470	452	18	4
Technology Services	26	28	(2)	(2)
<b>Net Revenue</b>	<b>\$ 496</b>	<b>\$ 480</b>	<b>\$ 16</b>	<b>3</b>

Net revenue increased \$16 million, or 3%, to \$496 million, due to an \$18 million, or 4%, increase in Travel Commerce Platform revenue. RevPas increased 2% to \$5.78 driving \$9 million of the increase. International Reported Segments increased 1% driving \$3 million of the increase with US Reported Segments up 4% driving \$6 million of the increase. Overall, Total Reported Segments increased 2% to 81 million.

The Travel Commerce Platform revenue increase of \$18 million includes a \$19 million increase in Beyond Air revenue that was offset by a \$1 million decrease in Air revenue. The Air revenue decrease was mainly attributable to softness in the European region, partially offset by growth in the Asia Pacific region. Beyond Air revenue increased 22% to \$108 million primarily driven by continued growth in hospitality and payments. Technology services revenue decreased 2% to \$26 million with the negative impact of our renegotiated Delta hosting contract (effective July 1, 2014) being largely offset by growth elsewhere in IT solutions and application development services.

Adjusted EBITDA increased \$1 million, or 2%, to \$110 million. The Adjusted EBITDA increase of \$1 million is primarily the result of the net revenue increase offset by incremental commissions paid to travel agencies as a result of the 2% increase in Total Reported Segments, a 2% increase in travel distribution costs and higher technology costs as we continue to invest in our technology platform.

#### Full Year 2014

Net revenue is comprised of:

<b>(in \$ millions)</b>	<b>Year Ended December 31,</b>		<b>Change</b>	
	<b>2014</b>	<b>2013</b>	<b>\$</b>	<b>%</b>
Air	\$ 1,607	\$ 1,588	\$ 19	1
Beyond Air	424	371	53	14
Travel Commerce Platform	2,031	1,959	72	4
Technology Services	117	117	—	1
<b>Net Revenue</b>	<b>\$ 2,148</b>	<b>\$ 2,076</b>	<b>\$ 72</b>	<b>3</b>

Net revenue increased \$72 million, or 3%, to \$2,148 million, due to a \$72 million, or 4%, increase in Travel Commerce Platform revenue. RevPas increased 2% to \$5.70 driving \$38 million of the growth. International Reported Segments increased 2% driving \$22 million of the increase with US Reported Segments up 2% driving \$12 million of the increase. Overall, Total Reported Segments increased 2% to 356 million.

The Travel Commerce Platform revenue increase of \$72 million includes a \$53 million increase in Beyond Air revenue and a \$19 million increase in Air revenue. Air revenue increased 1% to \$1,607 million. Beyond Air revenue increased 14% to \$424 million primarily driven by continued growth in hospitality and payments.

Adjusted EBITDA increased \$23 million, or 5%, to \$540 million. The Adjusted EBITDA increase of \$23 million is primarily the result of the net revenue increase offset by incremental commissions paid to travel agencies as a result of the 2% increase in Total Reported Segments, a 2% increase in travel distribution costs and higher technology costs as we continue to invest in our technology platform.

## ***Operating Income***

### ***Fourth Quarter 2014***

Operating income declined \$21 million, or 85%, to \$5 million primarily due to increased non-core corporate costs of \$12 million (mainly additional equity-based compensation) and \$8 million higher depreciation and amortization charges.

### ***Full Year 2014***

Operating income declined \$47 million, or 23%, to \$161 million primarily driven by increased non-core corporate costs of \$30 million (mainly additional equity-based compensation), \$27 million increased depreciation and amortization charges and a \$13 million increase in the amortization of customer loyalty payments offsetting the \$23 million increase in Adjusted EBITDA.

## ***Net Income (Loss)***

### ***Fourth Quarter 2014***

Net loss reduced by \$7 million to \$(42) million primarily as a result of a \$44 million decrease in interest expense related to the deleveraging, debt refinancing and IPO transactions completed in 2014 offset by a \$21 million decline in operating income and a \$10 million increase in the provision for income taxes (including the impact of the movement in the US valuation allowance).

### ***Full Year 2014***

Net income increased \$294 million to \$91 million primarily as a result of the \$356 million gain realized on the sale of our shares of Orbitz Worldwide, Inc. and a \$78 million reduction in interest expense partially offset by a \$47 million decline in operating income, \$59 million incremental losses on early extinguishment of debt and a \$19 million increase in the provision for income taxes (including the impact of the movement in the US valuation allowance).

### ***Adjusted Net Loss***

Adjusted Net Loss reduced by \$23 million in the fourth quarter and improved by \$37 million, or 78%, to \$(11) million for the full year.

### ***Net Cash Provided by Operating Activities***

#### ***Fourth Quarter 2014***

Net cash provided by operating activities increased \$36 million to \$69 million primarily as a result of a \$56 million reduction in interest payments, partially offset by \$9 million of incremental customer loyalty payments. The reduction in interest payments is due to the debt refinancing and deleveraging transactions completed in 2014 and the application of the proceeds from our sale of Orbitz Worldwide shares and our IPO.

#### ***Full Year 2014***

Net cash provided by operating activities decreased \$42 million primarily as a result of \$21 million of incremental interest payments and \$15 million of incremental customer loyalty payments. The 2014 net increase in interest payments is due to the impact of our deleveraging, debt refinancing and IPO transactions which included a change in scheduled payments and early repayment penalties.

### ***Adjusted Free Cash Flow***

#### ***Fourth Quarter 2014***

Adjusted Free Cash Flow, which excludes the impact of non-core adjustments, increased by \$43 million, primarily as a result of changes in our net cash provided by operating activities.

#### ***Full Year 2014***

Adjusted Free Cash Flow, which excludes the impact of non-core adjustments, decreased by \$59 million, primarily as a result of changes in our net cash used in operating activities and increased cash used of \$17 million increase in Capital Expenditures.

### ***Net Debt***

Net Debt decreased from \$3,340 million at December 31, 2013 to \$2,275 million at December 31, 2014, and is comprised of \$2,440 million in debt less \$165 million in cash, cash equivalents and cash held as collateral.

Travelport completed year-to-date deleveraging transactions amounting to \$1,382 million, resulting from \$571 million of debt-for-equity exchanges, the use of proceeds from the sale of substantially all of our shares in Orbitz Worldwide of \$366 million, and the use of \$445 million of net proceeds raised through our initial public offering.

## **Fourth Quarter Business Update**

- **Strong platform for Air growth with airline content leadership and industry-leading merchandising platform**

- During the period, we launched the latest version of Travelport Smartpoint, our state of the art point-of-sale application designed for travel agencies and Travel Management Companies (TMCs). This included the unique Rich Content & Branding merchandising solution which enables airline customers to fully display all of their products and brand propositioning to travel agencies, including richer product descriptions and graphics, optional or ancillary products for sale, and fares families, as well as "the next product/price point up", to encourage more upselling.
- During the period, a further two of the world's top 10 airlines by passengers boarded, Lufthansa and China Eastern, signed up to Rich Content & Branding. 51 airlines are now live with this industry-leading capability, including Delta Air Lines, British Airways and Singapore Airlines, with a further 38 carriers signed up and implementing.
- Additionally, Travelport signed new and expanded distribution and merchandising deals with a number of network and low-cost carriers across key geographies, including Latin America, Canada and India.

- **Beyond Air continues to be the largest source of growth of the Travel Commerce Platform**

### Hospitality

- - Hospitality segments booked per 100 airline tickets issued via our Platform increased from 41 to 43 in 2014, reflective of the significant increases in content Travelport has made available.
  - Furthermore, during the period, we made several key enhancements to the hotels and car rental selling experience within Travelport Smartpoint in order to further improve the application's cross-selling capabilities.
  - Travelport Rooms and More – providing multiple rates from multiple providers at independent hotel properties around the world – was made available beyond our own Smartpoint point-of-sale to our Universal Application Programming Interface (uAPI) during the period, increasing the number of individual hotel properties now available to our developer partners to an industry-leading total of over 650,000.
  - Our corporate hotel booking application, Hotelzon, entered into a significant partnership agreement with Ensemble Travel Group, a member-owned organization of approximately

850 top-tier independent travel agencies, to power a new corporate hotel booking platform called Ensemble Hotel Express. During the period, Hotelzon also completed expansion into a number of European countries, including Denmark, Norway, Portugal and Ireland.

### Payments

- - eNett continued its strong progress with fourth quarter net revenue year-on-year growth of approximately 60% (FY 2014: up 49% to \$67 million) with strong growth from existing customers as well as new customers coming on board.
  - eNett signed an agreement with a payments platform business, Conferma, to provide access to eNett's VAN capabilities especially to small and medium sized TMCs in North America.
  
- **Continued momentum with significant new wins in corporate and leisure travel**
  - During the period, we signed new or extended agreements with a number of key online travel agencies (OTAs), and we won the business of two of the largest OTAs in Asia: Hong Kong-based Hutchison-Priceline (Travel) Limited and South Korea-based Web Tour.
  - Continued significant progress in corporate travel included wins in multiple geographies such as VR Travel, the largest independent Travel Management Company in Denmark, and Corporate Travel Planners of San Antonio, Texas in the USA. A new and expanded deal was signed with American Express Global Business Travel in India.
  
- **Acquisition of Travel-IT**
  - On December 30, 2014, Travelport acquired a majority stake in a leading German tour operator distribution company, Travel-IT, which enables real-time search and booking of pre-packaged and dynamically packaged tours from all the key tour operators servicing the German leisure travel sector, which is the largest outbound leisure market in Europe. This is delivered into travel agency retail outlets in Germany as well as through API connections for online agencies.
  - Travelport has invested alongside four of the largest German tour operators in Travel-IT, which will soon commence the roll-out of its next generation product.

### **Outlook and Financial Guidance**

The following forward-looking statements, as well as those made elsewhere within this press release, reflect expectations as of February 23, 2015. We assume no obligation to update these statements. Results may be materially different and are affected by many factors detailed in this release and in Travelport's prospectus filed with the SEC on September 26, 2014, which is available on the SEC's website at [www.sec.gov](http://www.sec.gov), and quarterly SEC filings.

Looking ahead, Travelport expects the following:

<b>(\$ millions, except per share amounts)</b>	<b>FY 2015 Guidance</b>
Net revenue	<b>\$2,160 - \$2,240</b>
Adjusted EBITDA	<b>\$518 - \$533</b>
Adjusted Net Income	<b>\$88 - \$103</b>
Adjusted Earnings per Share – diluted	<b>\$0.72 - \$0.84</b>
Adjusted Free Cash Flow	<b>\$125 - \$150</b>

This guidance assumes spot foreign exchange rates as of February 16, 2015, together with the impact of foreign exchange rate hedges undertaken during 2014 as part of our rolling hedging programme.

#### Impact of Renegotiated Legacy Contracts

As disclosed in our prospectus, we addressed two key legacy contracts during 2014 by entering into a new long-term contract with Orbitz Worldwide in February 2014 and restructuring and extending our Technology Services relationship with Delta Air Lines in May 2014.

The guidance above reflects the current terms of these renegotiated legacy contracts, which management estimates will have a combined negative impact, year-on-year, of approximately \$100 million to net revenue and approximately \$50 million to Adjusted EBITDA.

Travelport continues to have a long-term distribution and merchandising agreement with Delta Air Lines for our Travel Commerce Platform and Delta is one of the pioneering carriers using our Rich Content & Branding capability.

#### Impact of Foreign Exchange Movements

Our results of operations are reported in U.S. dollars. With approximately 95% of our net revenue denominated in U.S. dollars in FY 2014, exchange rate movements in this currency have a low impact on our reported net revenue. eNett, which represented approximately 3% of our net revenue in FY 2014, is the largest source of non-U.S. dollar net revenue. Approximately 80% of eNett's net revenue in FY 2014 was denominated in currencies other than U.S. dollars.

Of our costs and expenses, excluding depreciation on property and equipment, amortization of customer loyalty payments, amortization of acquired intangible assets, and non-core corporate costs, approximately 67% were denominated in U.S. dollars in FY 2014. As disclosed in our prospectus, we employ forward foreign exchange contracts to hedge our exposure to changes in foreign exchange rates, particularly against the British pound, the Euro and the Australian dollar which are the main non-U.S. dollar components of our costs and expenses.

#### Dividend

On February 19, 2015, Travelport's Board of Directors declared a cash dividend of \$0.075 per common share for the fourth quarter of 2014. The dividend will be payable on March 19, 2015 to shareholders of record on March 5, 2015.

#### Change to the Board of Directors

During the fourth quarter of 2014, the Board of Directors accepted the resignation of Scott McCarty, a member of our Board, effective November 25, 2014. Mr. McCarty is a partner with Q Investments and served as a Director since May 2013.



Q Investments continue to own approximately 8% of our outstanding common shares.

### **Changes to the Senior Management Team**

We further strengthened our global executive team during the period with the appointments of Matthew Minetola as Chief Information Officer and Thomas Murphy as General Counsel. Mr. Minetola, who has taken on responsibility for leading Travelport's Technology organization, brings more than 27 years of global experience of large scale technology leadership gained in both the hardware, software and banking industries. Most recently, he was CIO for HP Financial Services. Mr. Murphy brings more than 16 years of experience as in-house legal counsel, having most recently served as General Counsel and Company Secretary at William Hill plc.

### **Conference Call**

The Company's fourth quarter 2014 earnings conference call will be held later today (on February 23, 2015) beginning at 8.30a.m. (EST). A live audiocast of the presentation and accompanying slides will be available via the Investors section of Travelport's website at <http://ir.travelport.com>. Please visit the site or follow [this link](#) to pre-register.

A replay of the audiocast will be made available on the Investors section of Travelport's website shortly after the end of the earnings call and will be available for one year after the earnings call.

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## **TRAVELPORT WORLDWIDE LIMITED**

### **CONSOLIDATED STATEMENTS OF OPERATIONS**

<b><u>(in \$ millions, except share data)</u></b>	<b>Three Months Ended December 31, 2014</b>	<b>Three Months Ended December 31, 2013</b>
<b>Net revenue</b>	<b>\$ 496</b>	<b>\$ 480</b>
<b>Costs and expenses</b>		
Cost of revenue	314	294
Selling, general and administrative	115	106
Depreciation and amortization	62	54
Total costs and expenses	491	454
<b>Operating income</b>	<b>5</b>	<b>26</b>
Interest expense, net	(41)	(85)
Loss on early extinguishment of debt	—	—
Gain on sale of shares of Orbitz Worldwide	—	—

<b>(Loss) income from continuing operations before income taxes and share of earnings (losses) in equity method investments</b>	<b>(36)</b>	<b>(59)</b>
(Provision) benefit for income taxes	(6)	4
Share of earnings (losses) in equity method investments	—	2
<b>Net (loss) income from continuing operations</b>	<b>(42)</b>	<b>(53)</b>
Gain from disposal of discontinued operations, net of tax	—	4
<b>Net (loss) income</b>	<b>(42)</b>	<b>(49)</b>
Net income attributable to non-controlling interest in subsidiaries	(1)	(1)
<b>Net (loss) income attributable to the Company</b>	<b>\$ (43)</b>	<b>\$ (50)</b>

**(Loss) income per share – Basic:**

(Loss) income per share - continuing operations	\$ (0.35)	\$ (0.89)
Income per share - discontinued operations	—	0.06
Basic (loss) income per share	\$ (0.35)	\$ (0.83)
Weighted average common shares outstanding	121,410,232	60,822,088

**Loss (income) per share – Diluted:**

(Loss) income per share - continuing operations	\$ (0.35)	\$ (0.89)
Income per share - discontinued operations	—	0.06
Diluted (loss) income per share	\$ (0.35)	\$ (0.83)
Weighted average common shares outstanding	122,837,251	60,822,088

**TRAVELPORT WORLDWIDE LIMITED**

**CONSOLIDATED BALANCE SHEETS**

**(in \$ millions, except share data)**

**December 31, 2014      December 31, 2013**

## Assets

### Current assets:

Cash and cash equivalents	\$ 139	\$ 14
Accounts receivable (net of allowances for doubtful accounts of \$14 and \$13)	184	177
Deferred income taxes	5	1
Other current assets	84	134
Total current assets	412	466
Property and equipment, net	414	428
Goodwill	997	986
Trademarks and tradenames	314	314
Other intangible assets, net	619	671
Cash held as collateral	26	79
Deferred income taxes	9	5
Other non-current assets	101	139
<b>Total assets</b>	<b>\$ 2,892</b>	<b>\$ 3,000</b>

## Liabilities and equity

### Current liabilities:

Accounts payable	\$ 73	\$ 7
Accrued expenses and other current liabilities	426	540
Deferred income taxes	—	24
Current portion of long-term debt	56	45
Total current liabilities	555	681
Long-term debt	2,384	3,528
Deferred income taxes	54	18
Other non-current liabilities	237	172
Total liabilities	3,230	4,399

Commitments and contingencies

Shareholders' equity (deficit):

Preference shares (\$0.0025 par value; 225,000,000 shares authorized; no shares issued and outstanding as of December 31, 2014 and 2013, respectively)	—	—
Common shares (\$0.0025 par value; 560,000,000 shares authorized; 121,411,360 and 60,882,046 shares issued and outstanding as of December 31, 2014 and 2013, respectively)	—	—
Additional paid in capital	2,715	1,736
Accumulated deficit	(2,898)	(2,984)
Accumulated other comprehensive loss	(174)	(82)
Total shareholders' equity (deficit)	(357)	(1,330)
Equity attributable to non-controlling interest in subsidiaries	19	19
Total equity (deficit)	(338)	(1,311)
<b>Total liabilities and equity</b>	<b>\$ 2,892</b>	<b>\$ 3,4</b>

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**TRAVELPORT WORLDWIDE LIMITED**

**CONSOLIDATED STATEMENTS OF CASH FLOWS**

**(in \$ millions)**

**Year Ended  
December 31, :**

**Operating activities of continuing operations**

Net income (loss)	\$	91
Income from discontinued operations (including gain from disposal), net of tax	—	
Net income (loss) from continuing operations	91	
Adjustments to reconcile net income (loss) from continuing operations to net cash provided by operating activities:		
Depreciation and amortization	233	
Amortization of customer loyalty payments	76	
Gain on sale of shares of Orbitz Worldwide	(356)	

Amortization of debt finance costs	10
Accrual of repayment fee and amortization of debt discount	6
Loss (gain) on early extinguishment of debt	108
Loss on foreign exchange derivative instruments	17
Payment-in-kind interest	17
Share of losses (earnings) in equity method investments	1
Equity-based compensation	41
Deferred income taxes	6
Customer loyalty payments	(93)
Pension liability contribution	(7)
Changes in assets and liabilities:	
Accounts receivable	(11)
Other current assets	7
Accounts payable, accrued expenses and other current liabilities	(98)
Other	10
<b>Net cash provided by operating activities</b>	<b>58</b>
<b>Investing activities</b>	
Property and equipment additions	(112)
Proceeds from sale of shares of Orbitz Worldwide	366
Businesses acquired, net of cash	(18)
Purchase of equity method investment	(10)
Proceeds from sale of assets held for sale	—
Other	—
<b>Net cash provided by (used in) investing activities</b>	<b>226</b>
<b>Financing activities</b>	
Net proceeds from issuance of common shares in initial public offering	445
Proceeds from term loans	2,345
Proceeds from bridge loans	125

Proceeds from bridge loans	443	
Proceeds from revolver borrowings	75	
Repayment of term loans under senior secured credit agreement	(1,477)	
Repayment of bridge loans	(425)	
Repayment of term loans under second lien credit agreement	(863)	
Repurchase/ repayment of senior notes and senior subordinated notes	(588)	
Repayment of revolver borrowings	(75)	
Repayment of capital lease obligations	(32)	
Debt finance costs	(40)	
Release of cash provided as collateral	53	
Cash provided as collateral	—	
Payment related to early extinguishment of debt	(46)	
Purchase of non-controlling interest in a subsidiary	(65)	
Costs related to exchange of shares for payment-in-kind debt	—	
Dividend to shareholders	(9)	
Tax withholding for equity awards	(23)	
Dividend to non-controlling interest shareholders	(2)	
Payment on settlement of derivative instruments	—	
Proceeds from settlement of derivative instruments	3	
Other	2	
<b>Net cash (used in) provided by financing activities</b>	<b>\$</b>	<b>(297)</b>
Effect of changes in exchange rate on cash and cash equivalents	(2)	
<b>Net (decrease) increase in cash and cash equivalents</b>	<b>(15)</b>	
Cash and cash equivalents at beginning of year	154	
<b>Cash and cash equivalents at end of year</b>	<b>\$</b>	<b>139</b>
<b>Supplemental disclosures of cash flow information of continuing operations</b>		
Interest payments	\$ 294	
Income tax payments, net	26	

Non-cash exchange of debt for equity	571
Non-cash capital lease additions	18
Exchange of senior notes due 2014 and 2016 for new senior notes due 2016	—
Exchange of second priority secured notes for Tranche 2 Loans	—
Exchange of payment-in-kind debt for new senior subordinated debt	—

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## TRAVELPORT WORLDWIDE LIMITED

### NON-GAAP MEASURES

*(unaudited)*

<b><i>Reconciliation of net (loss) income from continuing operations to Adjusted Net Loss and Adjusted EBITDA</i></b>	<b>Three Months Ended December 31,</b>		<b>Year Ended December</b>
<b><u>(in \$ millions)</u></b>	<b>2014</b>	<b>2013</b>	<b>2014</b>
<b>Net (loss) income from continuing operations</b>	<b>\$ (42)</b>	<b>\$ (53)</b>	<b>\$ 9</b>
Adjustments:			
Amortization of intangible assets	19	19	77
Loss on early extinguishment of debt	—	—	108
Share of (earnings) losses in equity method investments	—	(2)	1
Gain on sale of shares of Orbitz Worldwide	—	—	(356)
Equity-based compensation and related taxes	11	2	44
Corporate and restructuring costs	4	3	14
Litigation and related costs	—	—	—
Other – non cash	8	6	12
Tax impact on adjustments	(2)	—	(2)
<b>Adjusted Net Loss</b>	<b>(2)</b>	<b>(25)</b>	<b>(11)</b>

Adjustments:

Depreciation and amortization of property and equipment	43	35	156
Amortization of customer loyalty payments	20	18	76
Interest expense, net	41	85	278
Provision (benefit) for income taxes	8	(4)	41
<b>Adjusted EBITDA</b>	<b>\$ 110</b>	<b>\$ 109</b>	<b>\$ 5.</b>

***Reconciliation of Adjusted EBITDA to Net Cash Provided by Operating Activities and Unlevered Free Cash Flow***

<b><u>(in \$ millions)</u></b>	<b>Three Months Ended December 31,</b>		<b>Year En Ended D</b>
	<b>2014</b>	<b>2013</b>	<b>2014</b>
<b>Adjusted EBITDA</b>	<b>\$ 110</b>	<b>\$ 109</b>	<b>\$ 54</b>
Add (Less):			
Interest payments	(31)	(87)	(294)
Tax payments	(7)	(9)	(26)
Customer loyalty payments	(27)	(18)	(93)
Changes in Trading Working Capital	21	13	(13)
Changes in accounts payable and employee related payables	(14)	12	(33)
Pension liability contribution	(2)	(3)	(7)
Changes in other assets and liabilities	29	18	31
Other adjusting items (*)	(10)	(2)	(47)
<b>Net cash provided by operating activities</b>	<b>69</b>	<b>33</b>	<b>58</b>
Add: other adjusting items (*)	10	2	47
Less: capital expenditures on property and equipment additions	(29)	(31)	(112)
Less: repayment of capital lease obligations	(9)	(6)	(32)
<b>Adjusted Free Cash Flow</b>	<b>41</b>	<b>(2)</b>	<b>(39)</b>
Add: interest payments	31	87	294
<b>Unlevered Adjusted Free Cash Flow</b>	<b>\$ 72</b>	<b>\$ 85</b>	<b>\$ 25</b>



(\*) Other adjusting items relate to payments for costs included within operating income, but excluded from A. These include (i) \$26 million of payments relating to the sponsor monitoring fee for the year ended December 31, 2014 and 2013, respectively, and \$24 million of corporate costs payments during the years ended December 31, 2014 and 2013, respectively, and \$23 million of legal and related costs payments for the year ended December 31, 2013.

## TRAVELPORT WORLDWIDE LIMITED

### OPERATING STATISTICS

(unaudited)

Net revenue is comprised of:

<b>(in \$ millions)</b>	<b>Three Months Ended December 31,</b>			<b>Year Ended December 31,</b>	
	<b>2014</b>	<b>2013</b>	<b>% Change</b>	<b>2014</b>	<b>2013</b>
Air	\$ 362	\$ 363	(1)	\$ 1,607	\$ 1,611
Beyond Air	108	89	22	424	371
Travel Commerce Platform	470	452	4	2,031	1,959
Technology Services	26	28	(2)	117	117
<b>Net Revenue</b>	<b>\$ 496</b>	<b>\$ 480</b>	<b>3</b>	<b>\$ 2,148</b>	<b>\$ 2,077</b>

The table below sets forth Travel Commerce Platform revenue by region:

<b>(in \$ millions)</b>	<b>Three Months Ended December 31,</b>			<b>Year Ended December 31,</b>	
	<b>2014</b>	<b>2013</b>	<b>% Change</b>	<b>2014</b>	<b>2013</b>
Asia Pacific	\$ 96	\$ 85	12	\$ 400	\$ 377
Europe	139	142	(2)	615	596
Latin America and Canada	20	20	4	88	86
Middle East and Africa	61	65	(7)	280	277

Middle East and Africa	94	94	—	200	211
<b>International</b>	<b>319</b>	<b>311</b>	<b>3</b>	<b>1,383</b>	<b>1,321</b>
United States	151	141	6	648	631
<b>Travel Commerce Platform</b>	<b>\$ 470</b>	<b>\$ 452</b>	<b>4</b>	<b>\$ 2,031</b>	<b>\$ 1,951</b>

The table below sets forth Travel Commerce Platform segments by region and global RevPas:

	Segments (in millions)				
	Three Months Ended December 31,			Year Ended Decem	
	2014	2013	% Change	2014	2013
Asia Pacific	13	13	7	58	56
Europe	19	20	(5)	86	85
Latin America and Canada	4	3	11	15	15
Middle East and Africa	9	9	—	39	39
<b>International</b>	<b>45</b>	<b>45</b>	<b>1</b>	<b>198</b>	<b>195</b>
United States	36	35	4	158	155
<b>Travel Commerce Platform Reported Segments</b>	<b>81</b>	<b>80</b>	<b>2</b>	<b>356</b>	<b>350</b>
International	\$ 7.04	\$ 6.89	2	\$ 6.98	\$
United States	\$ 4.19	\$ 4.10	2	\$ 4.10	\$
<b>Travel Commerce Platform RevPas</b>	<b>\$ 5.78</b>	<b>\$ 5.68</b>	<b>2</b>	<b>\$ 5.70</b>	<b>\$ 5.60</b>

#### Other Metrics

	Three Months Ended December 31,			Year Ended Decem	
	(in millions, except where specified)	2014	2013	% Change	2014
Transaction value processed on the Travel Commerce Platform	\$ 20,607	\$ 20,438	1	\$ 89,969	\$ 87,1
Airline tickets issued	28	27	1	122	120

Percent of Air segment revenue from away bookings	62%	62%	*	62%	62%
Hotel room nights sold	16	15	8	63	61
Car rental days sold	20	18	15	85	76
Hospitality segments per 100 airline tickets issued	46	43	7	43	41
Capital Expenditures	\$ 38	\$ 37	3	\$ 144	\$

\* Not meaningful

## TRAVELPORT WORLDWIDE LIMITED DEFINITIONS

*(unaudited)*

**Adjusted EBITDA** is defined as Adjusted Net Income (Loss) excluding depreciation and amortization of property and equipment, amortization of customer loyalty payments, interest, and income taxes.

**Adjusted Earnings (Loss) per Share – Diluted** is defined as Adjusted Net Income (Loss) for the period divided by weighted average number of dilutive common shares.

**Adjusted Free Cash Flow** is defined as net cash provided by (used in) operating activities of continuing operations, adjusted to remove the impact of cash paid for other adjusting items which we believe are unrelated to our ongoing operations and to deduct Capital Expenditures.

**Adjusted Net Income (Loss)** is defined as net income (loss) from continuing operations excluding amortization of acquired intangible assets, gain (loss) on early extinguishment of debt, share of earnings (losses) in equity method investments, and items that are excluded under our debt covenants, such as gain on sale of shares of Orbitz Worldwide, non-cash equity-based compensation, certain corporate and restructuring costs, certain litigation and related costs, and other non-cash items such as foreign currency gains (losses) on euro denominated debt, and earnings hedges along with any income tax related to these exclusions.

**Capital Expenditures** is defined as cash paid for property and equipment plus the repayment of capital lease obligations.

**Customer Loyalty Payments** are payments made to travel agencies or travel providers with an objective of increasing the number of travel bookings using the Company's Travel Commerce Platform and to improve the travel agencies or travel providers' loyalty, which are instrumented through agreements with a term over a year. Under the contractual terms, the travel agency or travel provider commits to achieve certain economic objectives for the Company. Such costs are specifically identifiable to individual contracts with travel agencies or travel providers, which

have determinable contractual lives. Due to the contractual nature of the payments, the Company believes that such assets are appropriately classified as intangible assets.

**Dividend per share** represents our payment of quarterly cash dividends on our common stock. Our first dividend was paid in the fourth quarter of 2014 (in respect of the third quarter of 2014) and was \$0.075 per share of our common stock. We intend to continue to pay dividends quarterly in arrears. The declaration and payment of all future dividends, if any, will be at the discretion of our Board and will depend upon our financial condition, earnings, contractual conditions, restrictions imposed by our credit agreement, any future indebtedness or preferred securities or applicable laws and other factors that our Board may deem relevant.

**Net Debt** is defined as total debt comprising of current and non-current portion of long-term debt minus cash and cash equivalents, and cash held as collateral.

**Net Leverage Ratio** is defined as Net Debt as of the reporting date divided by last twelve months of Adjusted EBITDA.

**Reported Segments** means travel provider revenue generating units (net of cancellations) sold by our travel agency network, geographically presented by region based upon the point of sale location.

**Travel Commerce Platform RevPas** ("RevPas") represents revenue per segment and is computed by dividing Travel Commerce Platform revenue by the total number of Reported Segments.

**Trading Working Capital** is defined as assets and liabilities directly related to our core trading operations (accounts receivables and deferred revenue from travel providers and travel agencies, current prepaid travel agency incentive payments and accounts payable and accrued liabilities for commissions and incentives).

**Unlevered Adjusted Free Cash Flow** is defined as Adjusted Free Cash Flow adjusted to remove the impact of cash interest payments.

**TRAVELPORT WORLDWIDE LIMITED**  
**NON-GAAP FINANCIAL MEASURES**  
*(unaudited)*

Adjusted Net Income/(Loss) and Adjusted EBITDA are supplemental measures of operating performance that do not represent and should not be considered as alternatives to net income (loss), as determined under US GAAP. In addition, Adjusted Net Income/(Loss) and Adjusted EBITDA may not be comparable to similarly named measures used by other companies. We have included Adjusted Net Income/(Loss) and Adjusted EBITDA as they are the primary metrics used by management to evaluate and understand the underlying operations and

business trends, forecast future results and determine future capital investment allocations. They are also used by our Board to determine incentive compensation for future periods.

We believe an important measure of our liquidity is Adjusted Free Cash Flow and Unlevered Adjusted Free Cash Flow. This measure is a useful indicator of our ability to generate cash to meet our liquidity demands. We believe Adjusted Free Cash Flow and Unlevered Adjusted Free Cash Flow provides investors with an understanding of how assets are performing and measures management's effectiveness in managing cash. We define Adjusted Free Cash Flow and Unlevered Adjusted Free Cash Flow as net cash provided by (used in) operating activities of continuing operations, adjusted to remove the impact of interest payments and cash paid for other adjusting items which we believe are unrelated to our ongoing operations and to deduct capital expenditures on property and equipment additions including capital lease repayments. We believe this measure gives management and investors a better understanding of the cash flows generated by our underlying business, as our interest payments are primarily related to the debt incurred in relation to previous business acquisitions, cash paid for other adjusting items are unrelated to the underlying business and our capital expenditures are primarily related to the development of our operating platforms.

Adjusted Free Cash Flow and Unlevered Adjusted Free Cash Flow are non-GAAP measures and may not be comparable to similarly named measures used by other companies. These measures should not be considered as measures of liquidity or cash flows from operations as determined under US GAAP.

We also present Trading Working Capital (defined below) which is a Non-GAAP measure. We view Trading Working Capital as a key liquidity measure to understanding our cash sources and uses from operations.

These Non-GAAP Financial Measures have limitations as analytical tools, and these measures should not be considered in isolation or as a substitute for analysis of Travelport's results as reported under US GAAP.

To view the original version on PR Newswire, visit: <http://www.prnewswire.com/news-releases/travelport-worldwide-limited-reports-fourth-quarter-and-full-year-2014-results-300039465.html>

SOURCE Travelport Worldwide Limited

## About Travelport

Travelport is the technology company which makes the experience of buying and managing travel continually better. It operates a travel commerce platform providing distribution, technology, payment and other solutions for the global travel and tourism industry. The company facilitates travel commerce by connecting the world's leading travel providers with online and offline travel buyers in a proprietary business-to-business (B2B) travel platform.

Travelport has a leading position in airline merchandising, hotel content and distribution, car rental, mobile commerce and B2B payment solutions. The company also provides IT services to airlines, such as shopping, ticketing, departure control and other solutions. With net revenue of over \$2.5 billion in 2018, Travelport is headquartered in Langley, U.K., has over 3,700 employees and is represented in approximately 180 countries and territories.

## Forward-looking Statements

This press release contains forward-looking statements and information that are necessarily subject to risks, uncertainties, and assumptions. Consummation of the Restructuring Plan is subject to numerous conditions, some of which are beyond our control, including the tender of the requisite principal amount of notes in the

exchange offers, the receipt of requisite consents in the consent solicitations and that no event shall have occurred or be likely to occur and no event affecting our business or financial affairs shall have occurred or be likely to occur that would or might reasonably be expected to prohibit, prevent, restrict or delay consummation of the exchange offers and consent solicitations, among others. Therefore, no assurance can be given that the Restructuring Plan will be consummated on the terms described herein or at all. The Company assumes no obligation to update the information contained in this current report due to changes from time to time in the terms of the Restructuring Plan or for any other reason.

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