

## Travelport and Abercrombie and Kent agree new long-term partnership

2 February 2015

Travelport (NYSE:TVPT), a leading Travel Commerce Platform providing distribution, technology, payment and other solutions for the \$7 trillion global travel and tourism industry, today announces a new long-term agreement with Abercrombie & Kent, a luxury travel company operating in 100 countries on all seven continents.

One of the world's leading luxury travel brands, Abercrombie & Kent is renowned for its use of technology and digital innovation. The company is well known for its concept store in London, which has pioneered the concept of e-tail, utilising digital technologies within a traditional retail environment.

The new agreement enables Abercrombie & Kent's UK business access to Travelport's unmatched travel content inventory, which includes fares and ancillaries from the world's leading network and low cost carriers as well as over 600,000 hotel properties, including 500,000 independents. As part of the agreement, Travelport is providing Abercrombie & Kent with Travelport Smartpoint, the industry-leading agency point of sale technology which is redefining how travel agencies sell to their customers.

Kerry Golds, MD at Abercrombie & Kent, said: "Abercrombie & Kent has always been a pioneering company, both in terms of the unique and seamless travel experiences we create, and in the way we do business. Travelport was the obvious technology partner for us due to the innovative solutions it provides: these will help drive business efficiencies, revenue and growth. We look forward to developing our partnership with Travelport over the years ahead."

Simon Ferguson, Managing Director UK and Ireland at Travelport, said: "We welcome this new partnership with Abercrombie & Kent, a company renowned for innovation and excellence in the services it offers to customers. We are delighted to have agreed this new deal and look forward to supporting Abercrombie & Kent in its future endeavours."

### About Abercrombie & Kent ([www.abercrombiekent.co.uk](http://www.abercrombiekent.co.uk))

Abercrombie & Kent pioneered luxury adventure travel with its African safaris in 1962, and today its award-winning travel services extend around the globe to more than one hundred countries on all seven continents. A&K's tailor-made itineraries and small-group journeys offer one-of-a-kind inspiring travel experiences, while its 2,500 people on the ground all over world ensure access to the people and places that make every journey unique.

### About Travelport

Travelport is the technology company which makes the experience of buying and managing travel continually better. It operates a travel commerce platform providing distribution, technology, payment and other solutions for the global travel and tourism industry. The company facilitates travel commerce by connecting the world's leading travel providers with online and offline travel buyers in a proprietary business-to-business

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Travelport has a leading position in airline merchandising, hotel content and distribution, car rental, mobile commerce and B2B payment solutions. The company also provides IT services to airlines, such as shopping, ticketing, departure control and other solutions. With net revenue of over \$2.5 billion in 2018, Travelport is headquartered in Langley, U.K., has over 3,700 employees and is represented in approximately 180 countries and territories.

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