



[Media Center](#) | [Press releases](#) | [Image library](#) | [Contact our press office](#) | [RSS feed](#)

Travelport signs exclusive travel commerce deal with Radius Travel

27 July 2015

Travelport (NYSE: TVPT) today announced at the Global Business Travel Association 2015 Convention it has entered into a new exclusive partnership agreement to provide travel commerce services for **Radius Travel**, a leading global travel management company with member agencies operating in more than 80 countries.

The 70 members of the Radius Travel network---including agencies such as Cox & Kings (India), Ctrip (China), and Portman Travel (United Kingdom)---are among the leading regional travel management companies in their respective areas of the world. As part of the agreement, Travelport and Radius will work together to accelerate mutual sales growth and deliver innovative solutions for the global corporate travel market.

“The decision by Radius to enter into this exclusive partnership with Travelport strategically positions both parties to expand global business together, and to provide our mutual corporate customers with advanced and unique solutions, through the Travelport Smartpoint desktop and Travelport Universal API,” said Sandra McLeod, Travelport’s global vice president for global accounts and corporate sales.

“This expanded partnership allows Radius and our member agencies to get the most out of Travelport’s innovative products and services. We’re committed to providing our clients with the richest content and highest level of service possible. With Travelport as our global partner, combined with our members’ unparalleled access to the best local technology, we’re very confident in our ability to do so,” said Shannon Hyland, president and chief executive officer of Radius Travel.

As part of the new agreement with Travelport, Radius Travel members will have access to Travelport’s unrivalled travel commerce solutions, including Travelport Smartpoint, the productivity tool that is redefining the selling experience by providing customers with the travel choices and high levels of service they expect; Travelport’s merchandising capabilities featuring Travelport Rich Content and Branding for branded fares and ancillaries; and Universal API (application programming interface), the industry’s first truly universal API.

In addition, Radius members will be able to utilize Travelport Booking Feed, a corporate data source management solution used to analyze travel patterns and travel policy compliance, assist in vendor negotiations, and make business operations and budgeting more efficient; eNett Virtual Account Numbers (VANs), Travelport’s pioneering automated electronic payment solution; and, Travelport’s exclusive hotel content offering 650+ unique hotel properties, including independent and small hotel chains – adding value to Radius’s successful global hotel program, which offers access to rates at over 39,000 properties across 135 countries.

About Travelport

Travelport is the technology company which makes the experience of buying and managing travel continually better. It operates a travel commerce platform providing distribution, technology, payment and other solutions for the global travel and tourism industry. The company facilitates travel commerce by connecting the world’s leading travel providers with online and offline travel buyers in a proprietary business-to-business

the world's leading travel providers with online and offline travel buyers in a proprietary business-to-business (B2B) travel platform.

Travelport has a leading position in airline merchandising, hotel content and distribution, car rental, mobile commerce and B2B payment solutions. The company also provides IT services to airlines, such as shopping, ticketing, departure control and other solutions. With net revenue of over \$2.5 billion in 2018, Travelport is headquartered in Langley, U.K., has over 3,700 employees and is represented in approximately 180 countries and territories.

About Radius Travel (www.radiustravel.com)

Radius Travel is a global travel management company that designs and delivers programs for multinational companies through a network of best-in-market agencies. The Radius network operates across more than 80 countries and manages more than USD 23 billion of annual corporate travel spending. The Radius Global Hotel Program, featuring the world's leading hotel brands, is one of the largest in the corporate travel market. Radius corporate offices are in Washington, DC, London, Sao Paulo and Singapore.

Media Contacts

Bill Florence

Senior Manager, Corporate Communications

e: bill.florence@travelport.com

t: +1-770-563-5901

m: +1-770-548-2367

Kate Aldridge

VP Corporate Communications

e: kate.aldrige@travelport.com

t: +44 (0)1753 288720

m: +44 (0)7921698757

Radius Travel

Tel: +1-240-744-3319

Email: ddoody@radiustravel.com

© 2019 Travelport

[Events](#) | [Investor Center - Archive](#)

[Privacy policy](#) | [Terms and conditions](#) | [Code of conduct](#) | [Business partner](#) | [Cookies](#) | [Modern slavery act](#)