

Travel industry leaders celebrate the launch of IndiGo's fares and ancillaries with Travelport in India

25 November 2016

With India poised to be in the top six business travel markets by 2019 and trade activity forecast to grow almost 10% in 2017, adopting innovative travel technology plays an important role for India's travel industry leaders



New Delhi, November 25, 2016: India's travel industry leaders gathered in New Delhi yesterday to mark the official launch of IndiGo's fares and ancillaries on Travelport's (NYSE:TVPT) leading Travel Commerce Platform in India. IndiGo is India's largest domestic airline and one of the world's fastest growing low cost carriers. In a GDS-industry first, IndiGo announced in September that it had signed a strategic partnership to distribute its low fares and ancillaries to all connected Travelport travel agencies around the world – both online and offline. The Travelport platform offers fully integrated, industry leading merchandising capabilities and is used extensively by travel agencies in India as well as other key target markets for IndiGo. The agreement comes when advances in travel technology are empowering traditional retailers to be more competitive.² India's economic growth accelerated in 2015 reaching an average of 7.3%, meaning the 7th largest economy registered the fastest GDP growth rate in the world. ¹

Over 300 of India's travel industry leaders gathered last night to hear from IndiGo's President & Whole Time Director, Mr. Aditya Ghosh and Travelport's President and CEO, Mr Gordon Wilson on how the partnership will see IndiGo leverage Travelport's leading merchandising capabilities to bring IndiGo's brand proposition to life for travellers in India, and will be rolled

out to agents globally in a phased approach, as IndiGo continues to expand its route network into destinations in the India Subcontinent, the Middle East and South East Asia.

Mr. Aditya Ghosh, President & Whole Time Director, IndiGo said: “We are very excited to officially launch our content on the Travel Commerce Platform today and we are proud of our partnership with Travelport. Travelport’s technology is providing an opportunity for us to reach new travellers at home and internationally and familiarize them with our unique brand in a highly cost effective manner without incurring the traditional costs associated with participation in the more traditional global distribution platforms.”

Mr. Gordon Wilson, President and CEO, Travelport said: “Today’s launch is very good news for our connected travel agents both in India and around the world. By adding IndiGo’s fares and ancillaries to the Travelport platform, we have marked another significant industry first and we look forward to working with IndiGo in the years ahead to help them expand their distribution. Meanwhile, we will continue to invest in and extend our leadership in air merchandising and the provision of innovative technology to the global travel industry.”

1. *CAPA, Aviation News, GBTA, India Poised to Be Top Six Business Travel Market by 2019*
2. *World Travel Market, Euromonitor International, 2016*

About Travelport

Travelport is the technology company which makes the experience of buying and managing travel continually better. It operates a travel commerce platform providing distribution, technology, payment and other solutions for the global travel and tourism industry. The company facilitates travel commerce by connecting the world’s leading travel providers with online and offline travel buyers in a proprietary business-to-business (B2B) travel platform.

Travelport has a leading position in airline merchandising, hotel content and distribution, car rental, mobile commerce and B2B payment solutions. The company also provides IT services to airlines, such as shopping, ticketing, departure control and other solutions. With net revenue of over \$2.5 billion in 2018, Travelport is headquartered in Langley, U.K., has over 3,700 employees and is represented in approximately 180 countries and territories.

About IndiGo

IndiGo is India's largest airline with a market share of 39.8% as of July 2016, as well as one of the fastest growing low cost carriers in the world (source: CAPA). IndiGo has a simple philosophy: offer fares that are always low, flights that are on time, and a courteous, hassle-free travel experience. IndiGo’s On Time Performance is one of the best in India with a Technical Dispatch Reliability of 99.92%. With its fleet of 112 Airbus A320 aircraft, the airline offers 823 daily flights connecting 40 destinations - Agartala, Ahmedabad, Bagdogra, Bengaluru, Bhubaneswar, Chandigarh, Chennai, Coimbatore, Delhi, Dehradun, Dibrugarh, Dimapur, Goa, Guwahati, Hyderabad, Imphal, Indore, Jaipur, Jammu, Kochi, Kolkata, Kozhikode, Lucknow, Mumbai, Nagpur, Patna, Pune, Raipur, Ranchi, Srinagar, Thiruvananthapuram, Udaipur, Vadodara, Varanasi, Visakhapatnam. IndiGo currently operates international flights to five destinations, namely, Bangkok, Dubai, Kathmandu, Muscat and Singapore. The first international flight commenced on September 01, 2011.

As the youngest, yet fastest growing airline in India, IndiGo has flown over 135 million passengers to date.

IndiGo is led by its President and Whole Time Director, Aditya Ghosh and its promoters include InterGlobe Enterprises Limited and Mr. Rakesh Gangwal, an aviation industry veteran and entrepreneur. InterGlobe Enterprises is a leader in aviation and travel related services, growing the market through innovation and service leadership. They have built businesses and represent global brands that deliver quality and value. Established in 1989, with headquarters in Gurgaon, today InterGlobe has a network of 126 offices across 59 cities globally. InterGlobe employs more than 15,000 professionals across its businesses which include IndiGo (InterGlobe Aviation), InterGlobe Technologies, InterGlobe Air Transport, InterGlobe Technology Quotient,

InterGlobe Hotels, and InterGlobe Established.

Media Contacts

Kate Aldridge

VP Corporate Communications

e: kate.aldridge@travelport.com

t: +44 (0)1753 288720

m: +44 (0)7921698757

Siobhan McCarthy

Senior Manager, Corporate Communications, Europe, Middle East, Africa & South Asia

e: siobhan.mccarthy@travelport.com

t: +971 (0) 43614800

m: +971 (0) 501070018

© 2019 Travelport

[Events](#) | [Investor Center - Archive](#)

[Privacy policy](#) | [Terms and conditions](#) | [Code of conduct](#) | [Business partner](#) | [Cookies](#) | [Modern slavery act](#)