

Travel technology leader Travelport appoints new operator in Tanzania

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Tanzania's travel industry leaders gather at gala event to announce new operator for the travel commerce platform giant



Dar es Salaam, Tanzania: 1st August, 2016: Travelport, a leading Travel Commerce Platform providing distribution, technology, payment and other solutions for global travel and tourism industry has announced a new operator agreement with TP Services Ltd in Tanzania. The operator agreement between Travelport and TP Services marks a new chapter for the travel industry in Tanzania, with the new leadership team officially introduced to the country's travel industry leaders at a business gala at the Hyatt Hotel in Dar es Salam on Friday. With travel and tourism forecast to support almost 12% of employment in Tanzania by 2025¹, the event also allowed the attending delegates to learn about Travelport's newly appointed operator's strategy in supporting the growth of their travel agency business partners in Tanzania's through Travelport's industry defining technology. TP services laid out plans to heighten travel agent experience and satisfaction of Travelport's technology by offering enhanced service support and tailored product recommendations for local travel agencies.

TP Services will distribute Travelport's unrivalled content including fares from approximately 400 airlines globally, branded fares and ancillaries as well as over 650,000 unique hotels properties worldwide fully bookable in Travelport's travel commerce platform. Furthermore, Tanzania's travel agencies will benefit from the complete package of Travelport's leading technology and solutions, including its innovative point of sale, Travelport Smartpoint. This award-winning desktop technology allows travel agents to search, sell and book itineraries more

effectively, significantly improves efficiency of their work and provides agents with increased opportunities for upselling.

Country Manager of TP Services, Sarfarazali Chagani, is responsible for the delivery of the full range of Travelport content, products and technology in Tanzania. Mr. Chagani was born and raised in Tanzania and has garnered significant experience in the travel industry in Tanzania in recent years, in various roles for leading travel management companies in the region.

Sarfarazali Chagani commented; “Travelport has all the right tools, as well as unrivalled leading content to support the development of Tanzania’s travel industry and deliver cutting edge solutions to local travel agencies to grow their businesses. Travelport is redefining travel commerce, investing over \$830 million since 2012 in new technology with a clear focus on redefining travel commerce and TP Services is here to champion it amongst Tanzanian travellers. With this in mind, we are very much looking forward to the new opportunities ahead of Travelport and for the entire travel industry in Tanzania.”

Rabih Saab, President & Managing Director, Europe, Middle East, Africa and South Asia, Travelport commented; “Travelport is delighted to announce this new operator agreement with TP Services Ltd in Tanzania. By 2025, international tourist arrivals to Tanzania are forecast to total 1,632,000, generating expenditure of TZS5,702.7bn, an increase of 5.8% per annum and Travelport is committed to supporting the country’s travel and tourism industry drive this growth through leveraging our travel commerce platform which is redefining travel commerce. We are confident TP Services will strengthen and invigorate our business partnerships in Tanzania as they herald a new era of Travelport operations in Tanzania.”

1. *World Travel & Tourism Council, Travel & Tourism Economic Impact 2015, Tanzania*

About Travelport

Travelport is the technology company which makes the experience of buying and managing travel continually better. It operates a travel commerce platform providing distribution, technology, payment and other solutions for the global travel and tourism industry. The company facilitates travel commerce by connecting the world’s leading travel providers with online and offline travel buyers in a proprietary business-to-business (B2B) travel platform.

Travelport has a leading position in airline merchandising, hotel content and distribution, car rental, mobile commerce and B2B payment solutions. The company also provides IT services to airlines, such as shopping, ticketing, departure control and other solutions. With net revenue of over \$2.5 billion in 2018, Travelport is headquartered in Langley, U.K., has over 3,700 employees and is represented in approximately 180 countries and territories.

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