

Travelport and Gray Dawes sign multi-year renewal agreement

11 March 2016

The Gray Dawes logo is centered below the Travelport logo. It features the word "gray" in a blue, lowercase, sans-serif font, followed by the word "dawes" in a dark blue, lowercase, sans-serif font.

Travelport (NYSE:TVPT), a leading Travel Commerce Platform, has announced a multi-year renewal agreement with long-standing customer, Gray Dawes, one of the UK's leading independent corporate travel management specialists.

As part of the agreement, Gray Dawes will continue to process its travel bookings through the Travel Commerce Platform, providing them with access to Travelport's unrivalled travel content inventory, which includes fares and ancillaries from the world's leading network and low cost carriers and over 650,000 hotel properties, including 550,000 independents. Gray Dawes will continue to utilise Travelport Smartpoint, the industry-leading point of sale technology, as well as the Travelport Smartpoint Software Development Kit which allows the integration of Travelport Smartpoint with in-house agency systems.

Award-winning Gray Dawes Travel & Expense Management offers three key services of Travel Management, Expense Management and Event Management (MICE). Last year, Gray Dawes acquired Travel Focus, another Travelport customer and Business Travel Partnership, both based in central London.

Suzanne Horner, CEO, from Gray Dawes said: "We like to say that we are powered by Travelport because we recognise the value of the company's Travel Commerce Platform. We are at an important stage in our business, having recently experienced significant growth, so we're pleased that we could rely on Travelport to provide us with the technology we needed as well as an exceptional service. We have been particularly impressed with Travelport Smartpoint's Software Development Kit which allows us to do our own in-house development."

Paul Broughton, Regional Managing Director of UK and Ireland at Travelport, added: “We are very pleased to have renewed this agreement and continue our long-standing relationship with Gray Dawes. Gray Dawes is undoubtedly one of the most renowned travel industry players in the UK and we are glad the company has continued to see the value that Travelport brings to their business.”

About Travelport

Travelport is the technology company which makes the experience of buying and managing travel continually better. It operates a travel commerce platform providing distribution, technology, payment and other solutions for the global travel and tourism industry. The company facilitates travel commerce by connecting the world’s leading travel providers with online and offline travel buyers in a proprietary business-to-business (B2B) travel platform.

Travelport has a leading position in airline merchandising, hotel content and distribution, car rental, mobile commerce and B2B payment solutions. The company also provides IT services to airlines, such as shopping, ticketing, departure control and other solutions. With net revenue of over \$2.5 billion in 2018, Travelport is headquartered in Langley, U.K., has over 3,700 employees and is represented in approximately 180 countries and territories.

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