

Travelport signs new agreement with BTU

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Travelport (NYSE:TVPT), a leading travel commerce platform, has today announced a new agreement with Business Travel Unlimited (BTU), one of the largest providers of business travel, incentive and group travel, and leisure travel in Austria and Germany. It operates in 10 locations, has more than 130 employees and its customers include more than 1,800 SMEs and international corporations from a wide range of industries.

The agreement means that BTU will now be able to utilise Travelport's unrivalled travel content – including the branded fares and ancillaries from the world's leading airlines and low cost carriers, as well as over 650,000 hotel properties. BTU agents will access this content through Travelport **Smartpoint**, Travelport's industry leading point of sale solution that provides rich, graphical detail in one workflow and means agents do not have to spend time accessing the websites of numerous travel providers. They can become far more efficient and offer their customers an effective service, with more choice and flexibility. BTU can also rely on strong support and training from Travelport's global resources as well fantastic customer support from the local sales team in Austria.

Christiane Tondolo, CEO of BTU commented: "As a business we sat down and conducted an extensive review of our requirements and felt we needed to make a change. We wanted to implement new technology that increased the productivity of our agents, and allowed them to offer our customers a broader range of content more efficiently. In Travelport we have found what we're looking for. Their innovative merchandising technology combined with their local

sales support will help us grow our business and we look forward to working with the entire Travelport team.”

Rudolf Mertl, Managing Director Travelport Austria commented: “We are proud to have signed this agreement with BTU, our first since announcing our recent integration into the wider Travelport group. BTU has seen the advantage of having a committed local team to serve its needs on the ground that is backed by global resources. Being able to access those wider synergies, technology, products and people is a great advantage and we were pleased that Travelport CEO, Gordon Wilson and members of the Travelport senior leadership team welcomed BTU to its headquarters in the UK to discuss how we can help BTU grow its business.”

About Travelport

Travelport is the technology company which makes the experience of buying and managing travel continually better. It operates a travel commerce platform providing distribution, technology, payment and other solutions for the global travel and tourism industry. The company facilitates travel commerce by connecting the world’s leading travel providers with online and offline travel buyers in a proprietary business-to-business (B2B) travel platform.

Travelport has a leading position in airline merchandising, hotel content and distribution, car rental, mobile commerce and B2B payment solutions. The company also provides IT services to airlines, such as shopping, ticketing, departure control and other solutions. With net revenue of over \$2.5 billion in 2018, Travelport is headquartered in Langley, U.K., has over 3,700 employees and is represented in approximately 180 countries and territories.

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