

## Travelport signs renewal deal with long-standing customer Pilot Koen

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Travelport (NYSE:TVPT), a leading travel commerce platform, announces it has signed a long-term renewal deal with Pilot Koen, a travel agency based in the Netherlands which has been a customer for 25 years.

Pilot Koen serves both business and leisure customers and is part of the Gorcums Reisburo Group (GRgroup), which also includes the brands, Traveltroef, ReisTeam and Regio Reisburo. The renewal deal means that Pilot Koen will continue to take advantage of Travelport's innovative, industry-leading technology, including its point of sale solution, Travelport Smartpoint, Travelport Rooms and More and Travelport Rapid Reprice which is redefining the complex function of re-pricing a travel itinerary. Pilot Koen also utilises Travelport's B2B payment solution, eNett.

Following the renewed agreement, Pilot Koen will continue to have access to Travelport's unrivalled travel content inventory, which includes access to the branded fares and ancillaries from the world's leading airlines, including low cost carriers and over 650,000 hotel properties, of which 550,000 are independent hotel properties.

Frank Visch, owner GRgroup at Pilot Koen, commented: "We have been impressed with Travelport's innovative technology solutions and our relationship with the team has gone from strength to strength over the past 25 years. The renewal of our agreement is a testament to the exceptional service we have come to rely on from Travelport to grow our business."

Marco Van Ieperen, Managing Director for the Benelux at Travelport, said: “We are thrilled to continue our long-standing relationship with Pilot Koen, a very valued customer of ours. Pilot Koen is a renowned travel industry player in the region and we are glad the company has recognised the value we provide to its business to help them deliver the best service possible to their customers.”

## About Travelport

Travelport is the technology company which makes the experience of buying and managing travel continually better. It operates a travel commerce platform providing distribution, technology, payment and other solutions for the global travel and tourism industry. The company facilitates travel commerce by connecting the world's leading travel providers with online and offline travel buyers in a proprietary business-to-business (B2B) travel platform.

Travelport has a leading position in airline merchandising, hotel content and distribution, car rental, mobile commerce and B2B payment solutions. The company also provides IT services to airlines, such as shopping, ticketing, departure control and other solutions. With net revenue of over \$2.5 billion in 2018, Travelport is headquartered in Langley, U.K., has over 3,700 employees and is represented in approximately 180 countries and territories.

## Media Contacts

### **About Pilot Koen ([www.pilootkoen.nl](http://www.pilootkoen.nl))**

Piloot Koen  
Kriekenmarkt 1  
4201 AN Gorinchem  
The Netherlands  
0183-699 666  
[info@pilootkoen.nl](mailto:info@pilootkoen.nl)

Mark Hamilton  
Senior Manager, Corporate Communications  
e: [mark.hamilton@travelport.com](mailto:mark.hamilton@travelport.com)  
t: +44 (0)1753 288342  
m: +44 (0)7552 212132

Kate Aldridge  
VP Corporate Communications  
e: [kate.aldridge@travelport.com](mailto:kate.aldridge@travelport.com)  
t: +44 (0)1753 288720  
m: +44 (0)7921698757

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