

## MAKEMYTRIP TO USE THE TRAVELPORT PLATFORM

23 August 2017



MakeMyTrip (NASDAQ: MMYT), India's leading online travel agency (OTA) has signed an agreement with Travelport's (NYSE: TVPT) distributor for India, InterGlobe Technology Quotient (ITQ), for the use of Travelport's Travel Commerce Platform.

Together with its well-recognized brands, MakeMyTrip, Goibibo and redBus, MakeMyTrip receives over 33 Million visits via its Desktop & Mobile-web platforms and serves over 40 Million Mobile App active users each month.

Under the agreement, MakeMyTrip can expand the use of Travelport's technology from the Ibis Group to MakeMyTrip's other primary distribution channels starting in the second half of calendar year 2017. MakeMyTrip undertook a strategic combination with Ibis Group in January 2017 and acquired its 100% equity interest.

Travelport, working in conjunction with ITQ which operates as its distributor in India, Bhutan and Sri Lanka, will make available to MakeMyTrip its industry leading travel content featuring real time access to approximately 400 airlines, including the merchandised content of over half of these carriers such as fares families and ancillary products (paid seat assignments, baggage fees, priority boarding, etc). Travelport has pioneered the inclusion of Low Cost Carriers on its platform for shopping and booking and uniquely went live with IndiGo in November 2016, which is now India's largest passenger airline.

Gordon Wilson, Travelport's President and CEO, commented, "India is a market with enormous growth potential where Travelport, working with our distributor ITQ, has grown in air booking

terms by 14% in the first half of 2017 when the GDS air market has grown by 11%. Securing a partnership with the leading online travel agency in the market, with a high growth profile and tremendous track record, gives even further impetus to our plans in the country. The fact that MakeMyTrip has elected to work with us is a testament to our investment in leading edge search, shopping and booking technology alongside the significantly differentiated travel content now available on our platform for both the domestic and outbound Indian traveller.”

Deep Kalra, Founder, Chairman and Group CEO of MakeMyTrip added, “This is an exciting time for MakeMyTrip and we are delighted to partner with Travelport and ITQ as part of our growth strategy in the service of the travelling Indian consumer.”

Anil Parashar, President and CEO of ITQ, said, “MakeMyTrip is a tremendous partner for us and we are delighted to be building on the good work we started with Ibibo Group which is now part of the MakeMyTrip Group. ITQ’s investment in local support and infrastructure for the Travelport platform in the markets in which we operate has enabled us to provide the sort of service and local touch, linked to the global capabilities of Travelport, to enable us to win a customer of this calibre with whom we look forward to working for many years to come.”

## About Travelport

Travelport is the technology company which makes the experience of buying and managing travel continually better. It operates a travel commerce platform providing distribution, technology, payment and other solutions for the global travel and tourism industry. The company facilitates travel commerce by connecting the world’s leading travel providers with online and offline travel buyers in a proprietary business-to-business (B2B) travel platform.

Travelport has a leading position in airline merchandising, hotel content and distribution, car rental, mobile commerce and B2B payment solutions. The company also provides IT services to airlines, such as shopping, ticketing, departure control and other solutions. With net revenue of over \$2.5 billion in 2018, Travelport is headquartered in Langley, U.K., has over 3,700 employees and is represented in approximately 180 countries and territories.

## About MakeMyTrip

MakeMyTrip Limited is India's leading online travel company. We own and operate well recognized online brands, including MakeMyTrip, goibibo and redbus. Through our primary websites, [www.makemytrip.com](http://www.makemytrip.com), [www.goibibo.com](http://www.goibibo.com), [www.redbus.in](http://www.redbus.in), and mobile platforms, travelers can research, plan and book a wide range of travel services and products in India as well as overseas. Our services and products include air ticketing, hotel and alternative accommodations bookings, holiday planning and packaging, rail ticketing, bus ticketing, car hire and ancillary travel requirements such as facilitating access to third-party travel insurance and visa processing.

We provide our customers with access to all major domestic full-service and low-cost airlines operating in India and all major airlines operating to and from India, over 45,000 hotels, 13,500 alternative accommodation properties in India and more than 500,000 hotels and properties outside India, Indian Railways and all major Indian bus operators.

## Media Contacts

Julian Eccles, VP PR and Communications  
email: [julian.eccles@travelport.com](mailto:julian.eccles@travelport.com)  
tel: +44 7720 409374

Majid Nazir  
Head of Investor Relations  
+44 (0) 1753 288 857  
[majid.nazir@travelport.com](mailto:majid.nazir@travelport.com)

Ruchica Tomar, Director Communications

Tel: +91-9999004623

Email: [ruchica.tomar@makemytrip.com](mailto:ruchica.tomar@makemytrip.com)

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