

Travelport and Flynas announce new, long term agreement

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The leading Saudi Arabian, low-cost carrier also signed up to Travelport's Rich Content and Branding.



Travelport (NYSE: TVPT), a leading Travel Commerce Platform and Flynas, a leading low-cost carrier from Saudi Arabia, have today announced the signing of a multi-year, full content agreement. Launched in 2007, Flynas operates nearly 1,000 weekly flights to 30 destinations within and outside Saudi Arabia.

The new agreement will see Flynas's full content and inventory, including its branded fares and ancillaries become available to over 68,000 travel agencies, across 180 countries through Travelport's Travel Commerce Platform. Furthermore, the airline now joins over 180 airlines which are currently live on Travelport's merchandizing technology solution for airlines, Travelport Rich Content and Branding.

Through Travelport, the airline will be able to effectively promote Flynas's products and services, including its dedicated Business Class Cabin, which has seen a significant investment from Flynas since 2013. Agents will also be able to access *naSmiles*, the frequent flyer program of Flynas, through which travellers can earn SMILE Points when booking flights and ancillaries. Also, Rich Content and Branding will enable the airline's content to appear on travel agents' screens, with rich, graphical product descriptions, boosting upselling opportunities for the travel agent community at the time of booking.

Paul Byrne, Chief Executive Officer at Flynas, commented: "This new agreement with Travelport will provide the platform for our business to further improve our customer service, expand our

presence across the globe and grow our revenues. Travelport's industry leading Travel Commerce Platform has impressive capabilities and we are pleased to have signed this partnership. “

Matthew Powell, Managing Director, Middle East and South Asia, Travelport said: “We are delighted that Flynas has seen the value in our innovative Travel Commerce Platform. Our platform enables travel providers and their evolving technologies to deliver the widest choice of relevant content for travel-buyers and consumers. This agreement will see this leading Saudi Arabian carrier utilizing our technology to increase its visibility and revenues worldwide. We are looking forward to supporting Flynas meeting its growth objectives and simultaneously enhancing Travelport's presence in Saudi Arabia.”

About Travelport

Travelport is the technology company which makes the experience of buying and managing travel continually better. It operates a travel commerce platform providing distribution, technology, payment and other solutions for the global travel and tourism industry. The company facilitates travel commerce by connecting the world's leading travel providers with online and offline travel buyers in a proprietary business-to-business (B2B) travel platform.

Travelport has a leading position in airline merchandising, hotel content and distribution, car rental, mobile commerce and B2B payment solutions. The company also provides IT services to airlines, such as shopping, ticketing, departure control and other solutions. With net revenue of over \$2.5 billion in 2018, Travelport is headquartered in Langley, U.K., has over 3,700 employees and is represented in approximately 180 countries and territories.

Media Contacts

Siobhan McCarthy

Senior Manager, Corporate Communications, Europe, Middle East, Africa & South Asia

e: siobhan.mccarthy@travelport.com

t: +971 (0) 43614800

m: +971 (0) 501070018

Kate Aldridge

VP Corporate Communications

e: kate.aldridge@travelport.com

t: +44 (0)1753 288720

m: +44 (0)7921698757

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