

## Travelport and Marine Travel sign new multi-year agreement

7 February 2017



**Travelport** (NYSE:TVPT), a leading Travel Commerce Platform, and Marine Travel, the UK's leading independent marine travel specialist with an office in Manila, the Philippines, have announced a new long term agreement which will see the specialist travel company continue to access Travelport's Travel Commerce Platform and unrivalled choice of travel content. A long time Travelport business partner, Marine Travel is based in Canterbury, Kent, and caters for both the individual traveler as well as servicing larger maritime organisations every day of the year from their Canterbury and Manila offices.

As part of the agreement, Marine Travel will adopt Travelport's industry leading point of sale solution, **Travelport Smartpoint**, as their agency desktop in order to search beyond rate and availability to book travel, work smarter and increase revenues. Smartpoint provides agents access to extensive travel content from over 400 airlines, including branded fares and ancillaries from both network and low cost carriers - as well as over 650,000 hotel properties, all from within their preferred workflow. Extensive car hire and rail options are also fully bookable.

Dave Thomson, Managing Director, Marine Travel, said "We are delighted to sign a new agreement with Travelport - they have consistently demonstrated through our negotiations that they are flexible and responsive to our needs and we believe they will provide us with the strongest travel booking platform and technology to power our future growth plans over the next three years."

Paul Broughton, Regional Managing Director, UK and Ireland at Travelport, added: "Our team is looking forward to closely working with Marine Travel to help them achieve their business

goals over the coming years. It is testament to our innovative technology and world of travel choice that travel leaders like Marine Travel continually choose us as their technology partner. We're delighted to be announcing this new agreement today.”

## About Travelport

Travelport is the technology company which makes the experience of buying and managing travel continually better. It operates a travel commerce platform providing distribution, technology, payment and other solutions for the global travel and tourism industry. The company facilitates travel commerce by connecting the world's leading travel providers with online and offline travel buyers in a proprietary business-to-business (B2B) travel platform.

Travelport has a leading position in airline merchandising, hotel content and distribution, car rental, mobile commerce and B2B payment solutions. The company also provides IT services to airlines, such as shopping, ticketing, departure control and other solutions. With net revenue of over \$2.5 billion in 2018, Travelport is headquartered in Langley, U.K., has over 3,700 employees and is represented in approximately 180 countries and territories.

## About Marine Travel

Marine Travel formerly known as the marine travel company based in the Cathedral city of Canterbury, Kent. Formed in 2002, the UK's leading independent marine travel specialist, catering for the individual traveler as well as servicing larger maritime organisations 24/7/365 from UK and Manila offices.

Providers of bespoke travel service including flights, hotels and car hire and many other ancillary products for a cross section of marine related businesses throughout the UK and Worldwide.

The founding partner of the mta7 Global Alliance, created by a group of highly service minded strategically placed marine travel companies.

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