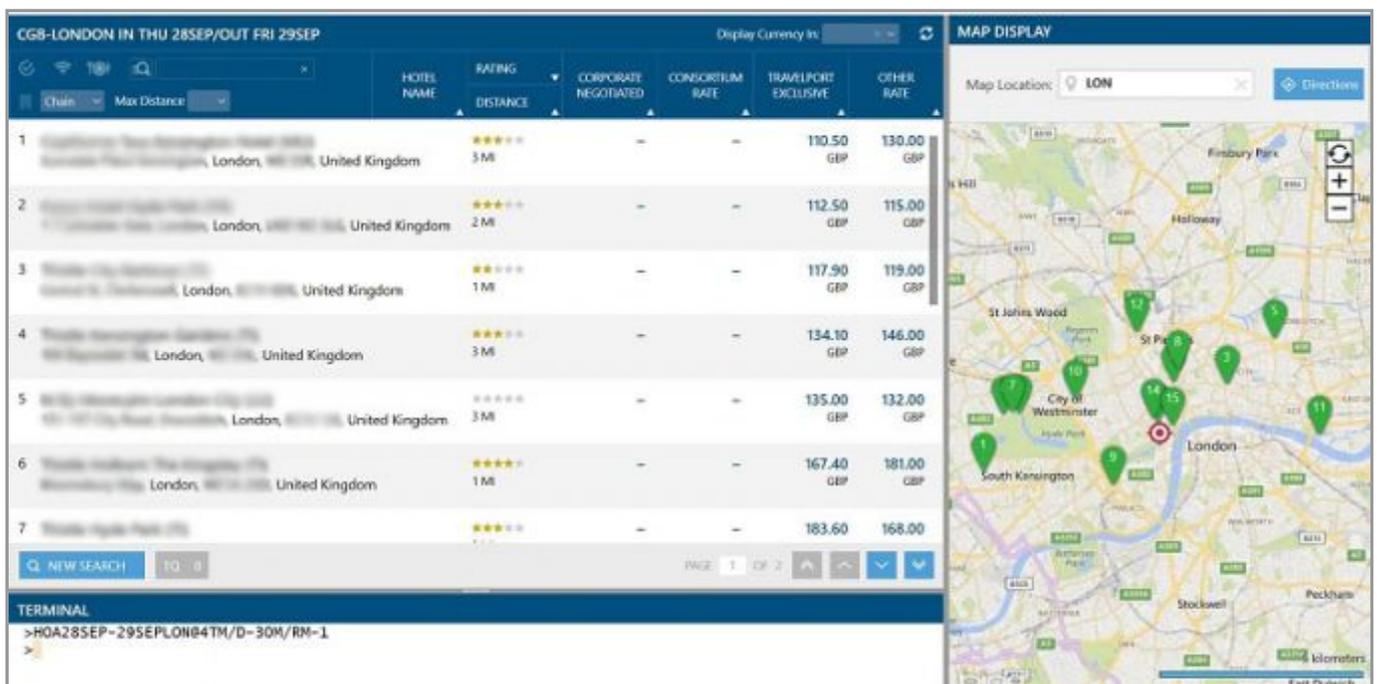


Travelport launches Travelport Exclusive Rates with 1000 hotels in 48 countries

25 September 2017



	HOTEL NAME	RATING	CORPORATE NEGOTIATED	CONSORTIUM RATE	TRAVELPORT EXCLUSIVE	OTHER RATE
1	London Marriott Hotel Grosvenor Gardens	5 MI	5 ★★★★★	—	—	110.50 GBP 130.00 GBP
2	London Marriott Hotel Grosvenor Gardens	2 MI	5 ★★★★★	—	—	112.50 GBP 115.00 GBP
3	London Marriott Hotel Grosvenor Gardens	1 MI	5 ★★★★★	—	—	117.90 GBP 119.00 GBP
4	London Marriott Hotel Grosvenor Gardens	3 MI	5 ★★★★★	—	—	134.10 GBP 146.00 GBP
5	London Marriott Hotel Grosvenor Gardens	3 MI	5 ★★★★★	—	—	135.00 GBP 132.00 GBP
6	London Marriott Hotel Grosvenor Gardens	1 MI	5 ★★★★★	—	—	167.40 GBP 181.00 GBP
7	London Marriott Hotel Grosvenor Gardens	1 MI	5 ★★★★★	—	—	183.60 GBP 168.00 GBP

Travelport (NYSE: TVPT), a leading travel commerce platform, announced today the first 1000 hotels offering Travelport negotiated corporate-friendly rates to the company’s corporate travel agency customers. Located in 48 countries, participating hotels in the Travelport Exclusive Rates program will offer negotiated rates with at least one element exclusive to the Travelport Travel Commerce Platform.

These offers are negotiated directly by Travelport with the hotel, providing agencies that may not be able to negotiate beneficial rates themselves the benefit of Travelport’s scale. Accessed via its industry leading point of sale tool, [Travelport Smartpoint](#), Travelport Exclusive Rates can be found directly in the agent workflow, thereby saving time and increasing efficiency. With a focus on areas corporate travelers are most likely to travel to, primarily the main European cities, the program is the only such hotel offer available through a global distribution system and includes four and five star hotels in Europe, Asia, the USA, Africa and Latin America.

When manually searching hotels and also using Travelport’s rate audit tool, Travelport Exclusive Rates have been found to be less expensive and contain more exclusive elements, such as included breakfast or more favourable cancellation terms, in 80% of cases. In the other 20% of the searches, the hotel offered an enhanced agency commission or other benefit to the traveller.

Natalie Griffiths, Revenue & Systems Manager at Corus & Laura Ashley Hotels said: “Participating in the Travelport Exclusive Rate program has not only enabled us to widen our

scope of distribution, it has also facilitated in shifting some of the advance OTA bookings to more profitable corporate business.”

Julia Clark, Head of Systems and Process, Clarity, commented: “Travelport Exclusive Rates adds great value to our clients and helps drive our agent’s performance by providing more and a better depth of content to our clients. The implementation was smooth and seamless and the information provided by Travelport made it easy to inform all the branches of this new addition.”

Niklas Andreen, Vice President and Managing Director, Global Hospitality and Digital at Travelport added: “We’re delighted to offer this unique program to our customers. It’s a real timesaver for agents, driving their performance and offering everything they need in one place through seamless integration into the Travelport platform. It will help them increase attachment rates and stay competitive by always offering the best rates available to travellers.”

Travelport Exclusive Rates are available to B2B agencies on Travelport Apollo, Travelport Galileo, and Travelport Worldspan, and through a variety of Travelport point-of-sale products including Travelport Smartpoint and Travelport uAPI by adding the rate access code 4TM to a hotel search.

About Travelport

Travelport is the technology company which makes the experience of buying and managing travel continually better. It operates a travel commerce platform providing distribution, technology, payment and other solutions for the global travel and tourism industry. The company facilitates travel commerce by connecting the world’s leading travel providers with online and offline travel buyers in a proprietary business-to-business (B2B) travel platform.

Travelport has a leading position in airline merchandising, hotel content and distribution, car rental, mobile commerce and B2B payment solutions. The company also provides IT services to airlines, such as shopping, ticketing, departure control and other solutions. With net revenue of over \$2.5 billion in 2018, Travelport is headquartered in Langley, U.K., has over 3,700 employees and is represented in approximately 180 countries and territories.

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